

#### **FUNCTIONALITY OVERVIEW**

- Create and manage blends, plans, sales orders, bookings, deliveries, and work orders
- View orders and assist your customers with questions about quantity, pricing, and availability
- Create and manage templates to aid in repeat orders and create seasonal programs
- Transactions marked as loaded immediately affect inventory
- Mobile responsive for infield optimization / efficiencies
- Make plans visible to customers in the portal for approval
- Real time credit checking at transaction save
- · Restricted use product checking
- View, download and print pdfs of orders including custom application sheets
- Set Ship From and Sell From location on orders

# AGRONOMY ORDERS - PLANS AND BLENDS

- Add, edit, reverse and void agronomy orders
- Filter to manage and search for orders
- Individually or batch select plans to publish to Grower360 and change approval status
- Receive notifications when plans are approved in Grower360
- Individually or batch select to set status of plans to blends
- Create new plans or blends by formulating for an ordered analysis for pounds of plant food or guaranteed analysis
- Create new plans or blends by selecting products and imputing the desired rate/acre, rate/ton, or total product
- Quote orders with a price level or custom price
- Create order for automated blenders
- Add application details to assist dispatcher

## **TEMPLATES**

- Create and manage templates for seasonal orders
- Templates can be managed at the location level or company-wide
- Quickly find templates by searching and filtering by location, order type, crop chemistry, and more
- Start with a template to create a plan or blend for a single field or multiple fields, for one customer or multiple.

#### **BOOKINGS**

- Create and manage bookings by customer and field
- Import plans to bookings
- Set pricing using custom pricing or price levels
- Create booking contracts, capture seller signature and push to Grower360 for customer's electronic signature
- Receive notifications when a booking is signed in Grower360

### SALES ORDERS

- Create and manage sales orders with statuses of offered, approved, or declined
- Set estimated delivery dates, set ship to addresses and payment terms
- Set sales order destination by type deliver, pickup, or booking
- Duplicate products to price differently
- Use custom prices or price by level and add discounts and taxes

## **DELIVERIES**

- Create and manage delivery tickets by customer or field selecting products, pricing and splits
- Set status to pickup or delivery and set to loaded to affect inventory
- Add lot numbers and ship from locations
- Duplicate products to price differently or ship from multiple locations
- Assign delivery ticket to a Warehouse App user

## **WORK ORDERS**

- Work Order for service work field boundary capture, scouting, soil sampling, setting propane tanks
- Available in Dispatch for assigning and scheduling
- Naturally flows to invoice for billing of service work

