





POST-EVENT REPORT2024





















































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OUR COMMUNITY: ATTENDEES





1,739
SENIOR CAPITAL
MARKETS ATTENDEES



997
SOVEREIGN, CORPORATE
& FI BORROWERS



546
INSTITUTIONS



87%
DIRECTOR LEVEL
OR ABOVE



EXPERT SPEAKERS



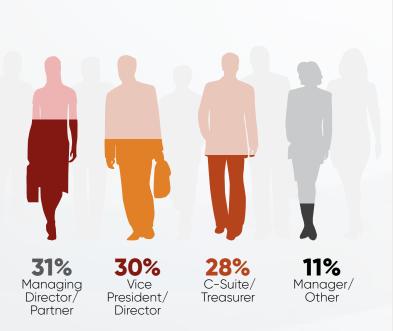
76
SPONSORS & PARTNERS



45 COUNTRIES



ATTENDEE BREAKDOWN BY JOB TITLE:



SENIOR REPRESENTATIVES FROM:



ATTENDEE BREAKDOWN BY SECTOR:





1-2-1 MEETINGS CONCIERGE SERVICE: STATISTICS

OUR DEDICATED MEETINGS CONCIERGE TEAM PRE-ARRANGED AND SCHEDULED TARGETED SPONSOR MEETINGS, SO THAT OUR SPONSORS WERE ABLE TO GET IN FRONT OF THEIR CLIENTS AND PARTNERS TO: ESTABLISH RELATIONSHIPS, IMPROVE CONNECTIVITY, DISCUSS BUSINESS AND DELIVER DEMONSTRABLE RETURN ON INVESTMENT



338

PRE-ARRANGED MEETINGS ORGANISED VIA OUR 1-2-1 MEETINGS SERVICE



AVERAGE MEETINGS CONFIRMED RATE





Book multiple meetings with hard to reach stakeholders over 2 days



Save time & money on travel (45 countries represented in 1 location)



Select new contacts to meet from 1,739 senior decision-makers



Let clients and prospects request meetings with them

VALUE OF OUR 1-2-1 MEETINGS CONCIERGE SERVICE:

CLIENT FEEDBACK

The 1-2-1 meetings at the event were incredibly valuable. They provided us with targeted and meaningful connections that aligned perfectly with our goals. The organization and structure made it easy to have productive and engaging conversations. We look forward to participating in future events!. ??

Rakan Alfalah, Public Investment Fund

An amazing networking event as it provides opportunity to connect with the banks, corporates, industry experts, tech providers, Govt officials and other stakeholder under one roof at the same time. Panel discussion were very informative and well-rounded, also the selected topics were extremely relevant.

Faisal Khan, United Arab Bank

Bonds, Loans & Sukuk Middle East 2024 provided an exceptional platform for targeted networking, allowing us to efficiently connect with numerous regional and international lenders. In my role as the Head of Project Finance at a leading infrastructure developer in the region, the event's structure and opportunities were incredibly valuable. We look forward to participating in future events.

Dhruva Poonia, Tamasuk









OUR COMMUNITY: SPEAKERS

First Abu Dhabi Bank

78
EXPERT SPEAKERS

55 INSTITUTIONS

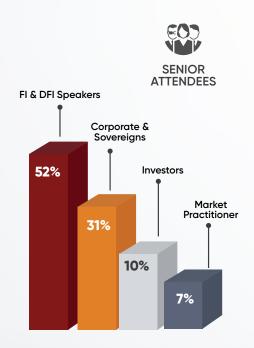
17
COUNTRIES

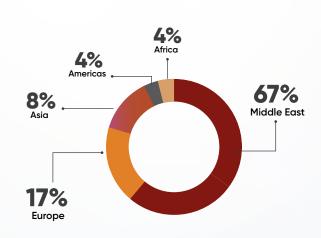
PANELS & PRESENTATIONS

STAGE

SPEAKER BREAKDOWN BY INDUSTRY:

SPEAKER BREAKDOWN BY GEOGRAPHY:





Bonds, Loans & Sukuk Middle East 2024 was an exceptional gathering of industry leaders and professionals, unmatched in its depth of insight and breadth of expertise. The calibre of speakers and the quality of discussions were truly world-class, offering invaluable perspectives on the latest industry trends and innovations. The event also provided unparalleled networking opportunities, fostering connections with key representatives from sovereign entities, corporates, financial institutions, investors, and rating agencies. It's a must-attend event for anyone looking to stay ahead in the region and engage in meaningful dialogue on current developments and success stories

Hossam Khattab, Qatar International Islamic Bank

MIDDLE EASTERN FINANCE LEADERS

SHARED BEHIND-THE-SCENES MARKET INSIGHTS



SOVEREIGN & CORPORATE SPEAKERS:

- Anuj Rohtagi, Deputy Treasurer, Energy Development Oman
- Ahmad Alshubbar, Chief Financial Officer, Rawabi Holding
- Daniele Vecchi, Executive Director Corporate Finance and Treasury,
 Aldar Properties
- Klaus Froehlich, Chief Investment Officer, ADNOC
- Sunny Bhatia, Group Chief Financial Officer, KIPCO
- Jean-Charles Koch, Global Financing Department, Global Capital Financing Division, Public Investment Fund
- Tom Koczwara, Director of DMO, Sharjah Finance Department
- Hasan Salah Sater, Director, Financing Operations, Ministry of Finance & National Economy, Bahrain
- Naif Gattan, Investor Relations Manager, National Debt Management Centre (NDMC), Kingdom of Saudi Arabia
- Nikolaos Passaris, Director Treasury Front Office, Majid Al Futtaim
- Redwan Ahmed, Group Senior Vice President Investor Relations, DP World
- Kabir Mulchandani, Chairman and Founder, FIVE Holdings
- Bruce Johnson, Director, Corporate Finance and Treasury, Masdar
- Patrick Tan, Head of Banking, RGE
- Anil Vijayachandran, Executive Director Project Finance, ACWA
 Power





INVESTOR SPEAKERS:

- Karim Adouane, Senior Portfolio Manager, InvestAD
- Elías Scheker Da Silva, Portfolio Manager, Wafra
- Usman Ahmed. Head of MENA & Sukuk, FIM Partners
- Angad Ashok Rajpal, Head of Fixed Income, Emirates NBD Asset Management
- Hussein Khattab, Executive Director, Portfolio Manager, Morgan Stanley Investment Management
- Jack Deino, Co-Head of Emerging Markets Corporate Fixed Income, Union Bancaire Privee
- Mehdi Popotte, Fixed Income Portfolio Manager, Arqaam Capital



Neil Cabral, GFG Alliance



MIDDLE EASTERN FINANCE LEADERS

SHARED BEHIND-THE-SCENES MARKET INSIGHTS



FI, DFI & ECA SPEAKERS:

- Guy Smith, Senior Managing Director and of Head of Global Corporate Finance, First Abu Dhabi Bank
- Chavan Bhogaita, Managing Director, Head of Client Outreach & Market Insights, First Abu Dhabi Bank
- Simon Williams. Chief Economist CEEMEA. HSBC
- Khatija Haque, Chief Economist and Head of Research, Emirates NBD
- Nour Safa, Director MENA Debt Capital Markets, HSBC
- Ahmed Taha, Head, Capital Markets FIG, MENAP, Standard Chartered Bank
- Bhupinder Singh, Managing Director & Head of Leveraged & Acquisition Finance, First Abu Dhabi Bank
- Shahnawaz Alam, Senior Director Global Loan Solutions, Emirates NBD Capital
- Sidra Taj, Director, Loan Syndication, Sales & Distribution, Mashreq
- Damien Orban, Head of Financial Institutions, Benelux & Emerging Markets - Loan Capital Markets EMEA, Bank of America
- Fatima Siddiqi, Managing Director, Head, Loan Syndicate, MENAP, Standard Chartered Bank
- Tariq Amin, Head of Syndications, Capital Markets, Bank ABC
- Anbar Jowaheer, Head of Financial Institutions & Syndication, Mauritius Commercial Bank
- Tonmoy Andalib, Managing Director, Head of Loan Syndicate, Distribution & Portfolio Management, First Abu Dhabi Bank
- Viktoria Beromelidze, Head of EMEA Debt Capital Markets, Bank of China
- Roderick Gordon, Senior Head, Debt Capital Markets Origination and Syndicate, Investment Banking, Abu Dhabi Commercial Bank
- Loulwa Alnuaimi, Executive Director, Loan Syndicate & Distribution,
 First Abu Dhabi Bank
- Nadia Zubairi, Head of Debt Capital Markets, Bank ABC
- Aditya Kotibhaskar, Senior Director, Head of Debt Capital Markets, Mashreq

- Sarah Pirzada Usmani, Managing Director & Head of Loan Capital Markets & Sustainable Finance. First Abu Dhabi Bank
- Nicholas Samara, Head of Debt Capital Markets, MENA, SMBC
- Andrea Castelli, Head of MENA Loans & Acquisition Finance, Citi
- Kenny Sambrook, Director, Loan Syndicate, MENAP, Standard Chartered Bank
- Rehan Ahmed, Managing Director, Head of MEAAT DCM, Intesa Sanpaolo
- Victor Mourad, Director, DCM, Citi
- Alan Roch, Head of Credit Middle East & Asia, Credit Agricole CIB
- Srikant Ramesan, Director, Investment Banking, Mashrea
- Fathima Lijiya, Head of Debt Capital Markets & Loan Syndication,
 Commercial Bank of Dubai
- Sarmad Mirza, Executive Director, Debt Capital Markets, Standard Chartered Bank
- Shayaan Shikoh Khan, Senior Director, Debt Capital Markets, Emirates NBD Capital
- Lokesh Arora, Vice President, Sustainable Debt Capital Markets, HSBC
- Celia Price, Director, Sustainable Finance Solutions, Mizuho
- Natalya Tueva, Executive Director, Head of Sustainable Finance, Loan Capital Markets EMEA, SMBC
- Oliver Phillips, Regional Head of Sustainable Finance, MEA, Barclays
- Ehsan Khoman, Director, Head of Research Commodities, ESG and Emerging Markets (EMEA), MUFG
- Udit Mishra, Head of Project & Structured Finance and Agency, Gulf International Bank
- Steve Perry, Head of Corporate Finance and Syndications, National Bank of Kuwait
- Marialaura Aymerich, Director, MUFG
- Sarah Pirzada Usmani, Managing Director & Head of Loan Capital Markets & Sustainable Finance, First Abu Dhabi Bank
- Salman Saleem, Executive Director, Debt Capital Markets, First Abu Dhabi Bank

- Carla Ajaka, Head of Treasury & Capital Markets, United Arab Bank
- Fawad Taufique, Head of ALM, FX & Institutional Sales,
 Abu Dhabi Islamic Bank
- Dr. Fawad Ishaq, Chief Treasury and Investments Officer,
 Doha Bank
- Dele Lawore, Executive Director Financing Solutions, Standard Chartered Bank
- Vijay Bains, Group Chief Sustainability Officer, Group Head of ESG, Emirates NBD



MARKET PRACTITIONER SPEAKERS:

- Alexander Perjessy, Vice President, Senior Credit Officer, Moody's Rating
- Trevor Cullinan, Director, Sovereign Ratings, S&P Global Ratings
- Shrey Kohli, Head of Debt Capital Markets and Product Origination, London Stock Exchange
- Nour Taher, Senior Product Specialist, S&P Global Market Intelligence
- Bashar Al Natoor, Managing Director, Global Head of Islamic Finance, Fitch Ratings
- Rizwan Kanji, Partner, Capital Markets, Akin



KEY INSIGHTS: AUDIENCE ENGAGEMENT







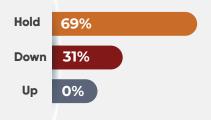
POPULAR AUDIENCE QUESTIONS:

- The region is still dominated by sovereign or name linked issuers. What needs to be done to encourage more standalone corporates to issue?
- How do you balance the decision to raise financing in a market with elevated rates versus a very strong bond/loan market?
- Do you recommend setting up an ESG framework even if you don't expect to issue a green bond?
- What's the future of AT1s for investors in the regional regulatory environment?
- Is Egypt back on most investors horizons? How long of a runway does the recent UAE/IMF bailout give them?
- How can issuers ensure transparency and credibility in their green bond and sukuk frameworks?
- Do you see a larger involvement of Export Credit Agencies in the loan market as guarantee provider or even prime lender?



TOP POLL QUESTIONS:

1 Will the next move for the Fed be up down or hold by year end?



2 How do you feel international investors' appetite towards Middle East fixed income has evolved over the last 12 months?

Improved	72%
Broadly Unchanged	22%
Deteriorated	7%

3 Would a Trump win in November be positive, negative or irrelevant for the GCC?"







Positive

Negative

- To what extent are ESG considerations part of your decision making process?
 - If the investment isn't in the right green/sustainable/ESG format, this is a deal breaker!

13%

Green/sustainable format is a 'nice to have' but not business critical at this time

63%

Quite frankly, we care more about risk/reward - we are agnostic on the ESG aspects of the investment

24%

WHAT THE INDUSTRY IS SAYING ABOUT US



Attending was nothing short of amazing; the scale of the event, spanning from local to regional and global exposure was truly impressive. The panel discussions provided invaluable insights, with speakers of exceptional high calibre. Personally, the private credit sessions were precisely what I was seeking, offering relevant and actionable information. In addition, the application was outstanding, enhancing interaction through polls and Q&A sessions. Overall, this is an event that should not be missed.

Zainab Al Hadad, Strategic Development Fund

This event serves as a pivotal gathering, eagerly anticipated each year. It functions as a comprehensive hub, enabling attendees to foster connections with existing clients and uncover fresh prospects spanning diverse geographies and sectors. Its growing attendance underscores its significance as a platform; fostering business expansion, staying abreast of global developments, and is deemed essential for bankers within the region and beyond seeking to tap into the Middle Eastern market. ??

Rithu Kumari Saraf, UAE Ministry of Finance



This premier conference stands apart from any other, distinguished by its high-quality speakers, esteemed attendees, and in-depth discussions, along with outstanding networking opportunities. This year's conference covered crucial topics including fintech advancements, sustainable investment strategies, the future of digital currencies, innovative risk management approaches, and market overviews from top economists and specialists. Distinguished speakers with years of expertise provided valuable insights. We were pleased to see a significant increase in company attendance, especially from the GCC, fostering new relationships and strengthening our regional network. The exchange of ideas and collaborative spirit truly made this year's conference exceptional.

Khaloud Alhammadi, AD Ports

PRAKBANK Morgan Stanley

- A.A. Al Moosa Enterprises LLC
- · Absa Group Limited
- · Abu Dhabi Commercial Bank (ADCB)
- Abu Dhabi DMT
- Abu Dhabi Fund for Development
- Abu Dhabi Islamic Bank (ADIB)
- Abu Dhabi Municipality
- Abu Dhabi National Oil Company
- Abu Dhabi Ports
- · Acuity Knowledge Partners
- ACWA Power
- Addleshaw Goddard (Middle East) LLP
- Aditum
- Aditum Capital
- ADNOC Distribution
- Advanced Inhalation Rituals (AIR)
- Advice Re Capital
- Affirma Capital
- · Agricultural Bank of China
- Aathia Group
- · Ahli United Bank
- · Air Lease
- · Ajmal & Sons
- Aiman Bank
- Akin
- · Al Ahli Bank of Kuwait (ABK)
- Al Dahra Holding Al Habtoor Group
- Al Huda CIBE
- · Al Jaber Precision Engineering & Con-
- · Al Kafeel Consultancy & Services
- Al Mal Capital
- Al Mazroui Group
- Al Muhaidib Group
- Al Yousuf Group
- Al Yousuf LLC
- · Aldahra Holding SP LLC
- Aldar

- Al-Futtaim
- · Alinma Bank
- · Alistithmar Capital
- · Alkhair Capital
- · Allen & Overy LLP
- Allfunds
- · ALNaboodah Group Enterprises LLC
- Alpen Capital
- Alpha Capital
- · Alshawamikh Oil Services
- Alshava Group
- AMAK Mining
- AMEA Power
- AMEL Mauritius Ltd
- · Amplify Growth Partners
- Amwal Capital Partners
- Angel Lane Partners
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- Apparel Group
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- · Arab Banking Corporation
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- Arthur Cox
- · Arzan Investments Management
- · Aster DM healthcare
- · Aujan Group Holding
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- Aventicum
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- Aydın Holding

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- Bank ABC
- Bank Islam Brunei Darussalam Berhad
- Bank Muscat
- Bank of Africa SA
- Bank of Baroda
- · Bank of China Limited
- · Bank of Communications, Dubai
- · Bank of Jordan
- · Bank of Sharjah
- Bank One
- Banaue Misr · Bapco Energies
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- BIBD Asset Management
- · BIC-BRED (Suisse) SA
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- BIRD & BIRD (MEA) LLP
- RisR
- Blackstone
- Bloomberg
- BNP Paribas
- BNY Mellon
- BofA Securities
- Borouge
- Boubyan Bank
- Bracell (RGE)
- BRED Banque Populaire
- Brevan Howard
- · Brookfield Asset Management Inc
- Bukhatir Group
- · Burgan Bank
- BW Energy

- Capital Investments
- Caraill
- Cbi
- · Central Bank of Bahrain
- · Central Bank of Iraa
- · Chain Reaction
- China Construction Bank
- CICC
- Citi
- · Cleary Gottlieb Steen & Hamilton
- Clifford Chance LLP
- Cogitate
- · Commercial Bank International PSC
- · Commercial Bank of Dubai
- · Commercial Bank of Kuwait
- · Commercial Bank of Qatar
- Commerzbank
- · Cornflower Capital
- · Crédit Agricole CIB
- Creighton Hill Capital Partners
- · Crescent Capital Group LP
- · Crescent Petroleum Company Crown Power
- · Curtis, Mallet-Prevost, Colt & Mosle
- DAMAC
- · Daman Investments
- Dana Gas PJSC
- · Danube Properties Development LLC Danway Electrical & Mechanical Engineerina
- DBS Bank
- DDCAP
- Debbane Saikali Group
- Dechert
- Deloitte
- · Department of Finance, Abu Dhabi
- Deutsche Bank
- DEWA
- DFSA
- DIFC

- Dodge & Cox
- · Doha Bank Dome Group
- DP World
- DTC Dubai Aerospace Enterprise

> BNY MELLON

- Dubai Financial Market
- Dubai Financial Services Authority
- Dubai Green Fund
- Dubai Holdina
- Dubai Islamic Bank
- Dubai South
- Duferco
- Dukhan Bank
- E7 Group
- · Eagle Hills Properties
- EDGE
- EFG Holding · Electricity Holding Company SAOC
- Emicool
- · Emirates Development Bank
- Emirates Group
- Emirates Integrated Telecommunications
- Emirates Investment Bank
- · Emirates Islamic Bank
- Emirates NBD
- · Emirates NBD Capital
- Emirates Nuclear Energy Corporation
- Emirates Retakaful Limited
- · Emirates Steel
- . Emirates Water & Electricity Company
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- Engie
- Epicure Investment Management LLC
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- Etihad Rail
- Etisalat

Eurasian Development Bank

BANKONE

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Contact Rabeeh Moudallal Tel: **+44(0) 7855 196736** Email: rabeeh.moudallal@afcmediagroup.com



COMPANIES THAT PARTICIPATED

- · Havat Kimva San
- HEA Investments
- · Helmy, Hamza and Partners (Baker McKenzie Cairo)
- · Hikma Pharmaceuticals
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- HSBC Saudi Arabia
- Huawei
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- ICE lia
- IFM Investors
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- Independent
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- Industrial and Commercial Bank of China Limited (ICBC)
- Industrial Innovation Academy
- · International Airfinance Corporation
- · International Development Bank
- · International Islamic Liquidity Management
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- · Janus Continental Group
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- Kasumiaaseki
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- Kexim Asia
- Keyper
- KFH Capital
- KfW
- KIB Invest
- · Kingdom of Bahrain Ministry of Finance and National Economy (MOFNF)
- · Kipco Kuwait Projects Com-
- Kirkland & Ellis
- Kitopi
- KLUDI
- Kuwait Energy
- Kuwait Finance House
- · Kuwait International Bank
- · Kuwait Petroleum Corporation
- · Landesbank Baden-Wurttemberg (LBBW)
- Latham & Watkins
- Lesha Bank
- Linklaters
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- · Luneta Restaurant
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- Metra Group
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- · Meysan Partners
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- · MIDAR Investments & Devel-
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- Mubadala Investment Company
- Mubadrah
- Mudon Holdina
- MUFG
- Nama Holding
- Nasdaa Dubai

National Bank of Bahrain

BANK ONE

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- · National Bank of Umm Al Qaiwian
- National Bonds Corporation
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- ment Holding (Mubadrah) · Oman Investment Authority
- Oman Oil Company SAOC
- Omantel
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- Osool Asset Management
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- · Pemberton Asset Management
- · Perbadanan Tabung Amanah Islam Brunei

Permasteelisa Gartner Middle East LLC

BNY MELLON

- Pinsent Masons LLP
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- Private Department of H.E. Sheikh Mohamed Bin Khalid Al
- PRM Fincon
- Public Investment Fund (PIF)
- · Pure Harvest Farms
- Qatar Financial Centre
- · Qatar International Islamic Bank
- · Qatar National Bank
- QInvest
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- RAK Porcelain
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- Saudi Investment Bank
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- Saudia Group
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CURTIS

PRAKBANK

- · Sharjah Finance Department
- · Siemens Energy
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- SMBC
- Sobha Realty SOCAR Turkive
- SOCAR Türkive
- Societe Generale Sohar International
- Soho Properties
- · Soling Partners
- · Spectrum Exhibition Spinneys
- SS&C Intralinks
- · SS&C Technologies · Staatsolie Maatschappij Suri-
- Standard Chartered
- · Stirling ALS
- · Sukoon Insurance
- SWISS THINK · Symbiotics Investments
- Taaleem
- Tabreed
- Tadweer
- Taahleef Industries
- · Tamasuk Holding Company
- · Tanmiah Food Group
- TAQA Tawazun Economic Council
- · Tawazun Strategic Development Fund

· Telecom Egypt

- Texel
- Tfoco

Dechert

- · The Digital Speaker
- · The Finance World
- The NSTY Middle East FZCO

FIM Partners

SOCIETE

- · The Saudi National Bank Tikehau Capital
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- Tradeweb Markets
- · Tribe Infrastructure Ltd.
- TRUKKER Turgut Aydin Holding
- Turkish Airlines · UAE Ministry of Finance
- UBS
- UNEC · Union Bancaire Privee
- United Arab Bank
- United Energy Group Limited · United Real Estate Company
- Unlu & Co Vale
- Victorian Group Vienna Stock Exchange
- Vision Invest Vodafone
- Wafra Waha Capital
- · Warba Bank
- · White & Case LLP · Wisavah Investment Woodcrosscapital
- · Yasaar Capital Yasref
- · Yellow Door Energy

TO FIND OUT MORE ABOUT **ATTENDING AS A DELEGATE** TO THE 2025 EDITION:



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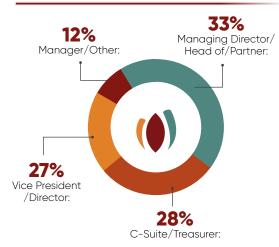


ACCELERATING MIDDLE EAST IPOS

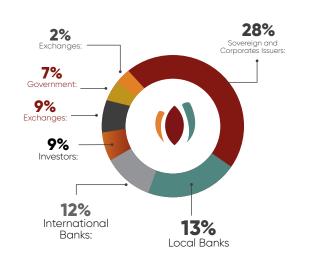
- On day one of the event, we saw the market come together on a 2nd stage, to drive the growth in the Middle East's IPO pipeline at Equity Capital Markets Middle East 2024.
- This networking rich environment created a platform for the market's leading investors, corporates, banks, regional exchanges, and regulatory bodies to share insights into transformative changes and showcases case studies of successful companies navigating the active ECM landscape in the Middle East.



ATTENDEE BREAKDOWN BY JOB TITLE:



ATTENDEE BREAKDOWN BY SECTOR:





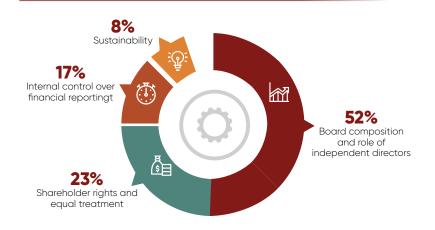
- ✓ MIDDLE EAST: 79%
- **⊘** EUROPE: 14%
- **O AMERICAS: 2%**
- AFRICA: 3%
- **⊘** ASIA: 2%



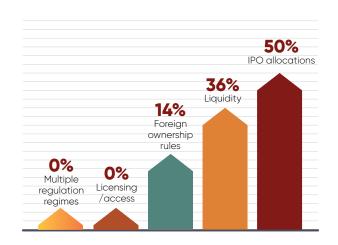


TOP POLL QUESTIONS

WHAT IS THE CORPORATE GOVERNANCE AREA THAT NEEDS TO DEVELOP THE MOST FOR MENA BUSINESSES?



WHAT IS THE KEY CHALLENGE THAT INTERNATIONAL INVESTORS FACE IN THE REGION?



TOP AUDIENCE QUESTIONS

- After floating the IPO, were the owners satisfied with the secondary market price of the shares?
- Ocan more be done from a regulatory perspective to promote more secondary offerings or sell downs post IPO (to increase liquidity and free float)?
- Obose the enhancement of ECM affect the demand of banking credit products? Specially in the most dynamic and uncertain global conditions.
- Is enforcement in region strong enough to keep public companies accountable if there are issues to protect investors?

















SPEAKERS INCLUDE:

CORPORATE SPEAKERS:

- Nicholas Gleeson, Chief Financial Officer, ADNOC Logistics & Services
- Tarek Hosni, Chief Executive Officer, Jamjoom Pharma
- Alan Williamson, Chief Executive Officer, Taaleem
- Mukesh Agarwal, Chief Financial Officer, Spinneys
- Abdulla Ibrahim Almeer, Chief Business Transformation Officer, Dubai Taxi
- Savas Sahin, Member of the Board of Directors, and Head of Executive Committee, AMAK
- Ahmad Alshubbar, Chief Financial Officer, Rawabi Holding

FI. DFI & ECA SPEAKERS:

- Tom Emmet, Managing Director, Head of Advisory & ECM, First Abu Dhabi Bank
- Hitesh Asarpota, Chief Executive Officer, Emirates NBD Capital
- Hollie McGuinness, Managing Director, Head of Equity Syndicate & ECM Execution, First Abu Dhabi Bank
- Jonathan Murray, Managing Director, Equity Capital Markets, EMEA,
 Mizuba
- Bernard Martin, Director, Equity Capital Markets, HSBC

INVESTOR SPEAKERS:

- Imad Chukrallah, Founding Partner and Fund Manager, Amwal Capital Partners
- Faisal Hasan, Chief Investment Officer & Head of Asset Management, Al Mal Capital
- Salah Shamma, Head of Investment-MENA Equity, Franklin Templeton Investments (ME) Limited

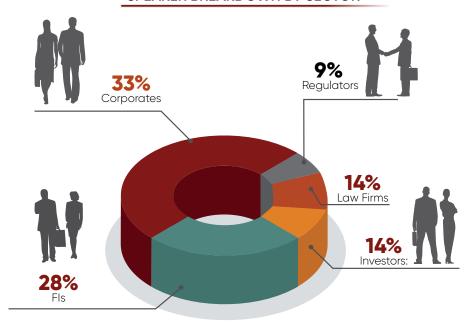
MARKET PRACTITIONER SPEAKERS:

- Salman Al-Sudairi, Partner, Latham & Watkins
- Nomaan A. Raja, Partner, Latham & Watkins
- Asma Khamis Mana, Head Corporate Finance Section, Securities & Commodities Authority
- Basheer Ahmad, Senior Manager, Dubai Financial Services Authority
- Mohamed Taha, Associate, Cleary Gottlieb





SPEAKER BREAKDOWN BY SECTOR



COMPANIES THAT PARTICIPATED INEQUITY CAPITAL MARKETS MIDDLE EAST:

EQUITY CAPITAL MARKETS
MIDDLE EAST
4th June 2024 | Madinat Jumeirah, Dubai

- · Abu Dhabi Commercial Bank (ADCB)
- · Abu Dhabi Islamic Bank (ADIB)
- Abu Dhabi National Energy Company (TAQA)
- Abu Dhabi National Oil Company (ADNOC)
- · Agthia Group
- · Al Mal Capital
- Al-Futtaim
- · Alinma Bank
- · Allen & Overv
- AMAK Mining
- · Amwal Capital Partners
- · Argaam Capital
- Aster DM healthcare
- · Aurora International
- · Bank One
- Barclays
- BNY Mellon
- Bukhatir Group
- Cargill
- · CICC
- Citi

- · Cleary Gottlieb Steen & Hamilton
- · Clifford Chance LLP
- · Crescent Petroleum Company
- · C-Suite Advisory
- Deloitte
- DFSA
- · DTC
- · Dubai Financial Services Authority
- · Dubai Islamic Bank
- · Dubai Taxi Corporation
- Emicool
- · Emirates Group
- · Emirates Investment Bank
- Emirates NBD
- · Emirates NBD Capital
- · Emirates Steel
- · Etihad Airways
- Furonext
- FIM Partners
- · Finsight Group Inc
- · First Abu Dhabi Bank (FAB)
- Fortive
- · Franklin Templeton Investments

- · GAMA FNFR.JLAS
- · Greenstone Equity Partners
- · Gulf Bank
- Gulf International Bank B.S.C.
- · HSBC
- · International Development Bank
- International Islamic Liquidity Management
- · Intesa Sanpaolo
- · Jamjoom Pharma
- Kitopi
- · Latham & Watkins LLC
- · London Stock Exchange Group
- Lumirental
- M42
- · Magnom Properties
- MAQ Legal
- Mashreq
- Mbco
- Mizuho
- MK Advisory
- · Nasdag Dubai
- NetRoadshow

- · Old Mutual plc
- · One Swiss
- · Osool Asset Management
- Perbadanan Tabung Amanah Islam Brunei
- · Prime Strategy Consulting Group
- · Public Investment Fund (PIF)
- Rasmala
- · Rawabi Holding
- · Securities and Commodities Authority
- SMBC
- SOCAR Türkiye
- · Soho Properties
- · Soling Partners
- Spinneys
- SS&C Technologies
- Taaleem
- Tanmiah Food Group
- The NSTY Middle East FZCO
- · White & Case LLP

TO FIND OUT MORE ABOUT ATTENDING THE 2025 EDITION:



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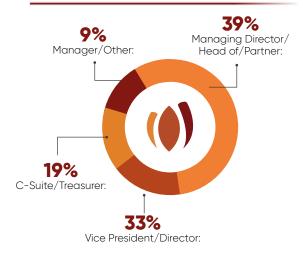


CONNECTING MENA ALLOCATORS, MANAGERS, AND BORROWERS WITH THE GLOBAL PRIVATE CREDIT MARKET

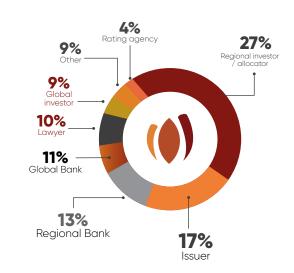
- On day two of the event, we saw industry leaders come together on a second stage, to
- Explore the current challenges, opportunities and trends in the global private credit markets, providing the perfect platform to drive this global asset class in 2024 and 2025
- This networking rich environment created a platform for the leading global pension funds, investment companies, SWFs, family offices, bank treasury teams and international private credit managers to come together and gain insight into market's strategic outlook, examine returns on real estate and infrastructure debt and provide insights on how to deploy capital successful, regionally and internationally.

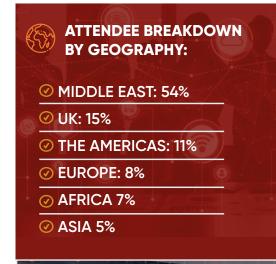


ATTENDEE BREAKDOWN BY JOB TITLE:



ATTENDEE BREAKDOWN BY SECTOR:



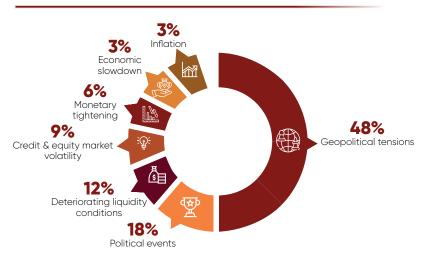




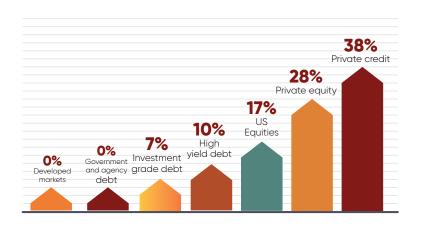


TOP POLL QUESTIONS

WHICH OF THE FOLLOWING POSES THE GREATEST MACRO-ECONOMIC RISK TO YOUR INVESTMENT PORTFOLIO?



WHICH ASSET CLASSES DO YOU EXPECT TO HAVE THE HIGHEST TOTAL RETURN IN THE NEXT 12 MONTHS?



TOP AUDIENCE QUESTIONS

- ✓ Are we expecting EM Private Credit (ex China) to replicate the growth experienced in developed countries?
- ✓ How large is the private credit market in the GCC?
- ✓ Any thoughts on regulators' (bank regulators or capital markets) view on private credit? Are there specific asks they wish to see from the industry?
- Before 2008, CDOs were in high demand and were supposed very safe. What is the difference with CLOs and BDCs today?
- Why has EM private equity returns lagged below their targets, with the exception of tech based plays?
- Looking more regionally, can private credit offer competitive financing to GCC corporates? What needs to happen to encourage more financing in the region?













91% Director level and above





GOVERNMENT SPEAKERS:

- Hamid Al-Hashimi, Treasurer, Mumtalakat
- Anita Wieja-Caruba, Associate Director, Policy & Legal, Dubai Financial Services Authority

CORPORATE SPEAKERS:

- Andrew Bolter, Chief Financial Officer, Pure Harvest Smart Farms
- Ladi Delano, Co-Founder & CEO, Moove
- Usman Akbar, Head of Treasury, Julphar
- Katralnada BinGhatti, CEO, BinGhatti

FI. DFI & ECA SPEAKERS:

- Sami Tabbarah, Executive Head, Investment Banking, Abu Dhabi Commercial Bank
- Daniel Johar, Managing Director, Co Deputy Head of Loan Capital Markets. SMBC
- Dean Tyler, Chief Business Officer & Head of Global Markets, BancTrust

INVESTOR SPEAKERS:

- Dicken Gilmour, Principal, Blackstone
- Jon Harari, MD and Global Head of Investor Solutions Group, Crescent Capital
- Matt Layton, Partner, Pearl Diver Capital
- Gustavo Ferraro, Partner Head of Capital Solutions, Senior Portfolio Manager, Gramercy
- **Ben Gulliver,** Head of Portfolio Management & Co-Head of Direct Lending, **Pemberton Asset Management**
- Omar Al Yawer, Partner, Ruya Partners
- Rania Fathallah, Managing Director Private Credit, Franklin Templeton Middle East
- Rashid Siddiqi, Founder Partner, Ruya Partners
- Aly Kassam, Partner and Head of Private Debt, Arzan Investment Management
- Yaser Moustafa, CEO, NBK Capital Partners

MARKET PRACTITIONER SPEAKERS:

- Pratap Singh, Head of Private Markets, Acuity Knowledge Partners
- Paul Watters, Managing Director, Head of Credit Research EMEA, S&P Global Ratings
- Tom Lazaridis, Managing Director, Global Head of Relationship Management Private Credit, Moody's Ratings
- Richard Banks, Principal, Soling Partners
- · Amir Ahmad, Partner, Reed Smith
- Victoria Mesquita, Partner, Private Credit & Special Situations, Curtis, Mallet-Prevost, Colt & Mosle LLP
- Sajid Siddique, CEO, Advice RE Capital
- Zaid Al-Rawi, Senior Advisor Middle East, Martley Capital

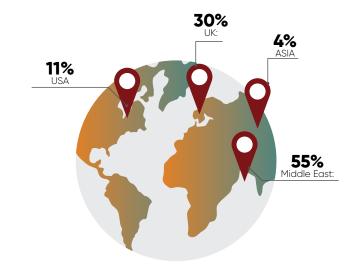




SPEAKER BREAKDOWN BY SECTOR

37% INVESTOR SPEAKERS SOVEREIGN SPEAKERS 11% FI, DFI & ECA SPEAKERS: MARKET PRACTITIONER SPEAKERS: 15% CORPORATE SPEAKERS

SPEAKER BREAKDOWN BY GEOGRAPHY:



COMPANIES THAT PARTICIPATED IN

GLOBAL PRIVATE CREDIT:

- Abu Dhabi Commercial Bank (ADCB)
- Abu Dhabi Fund for Development
- Abu Dhabi National Oil Company
- · Acuity Knowledge Partners
- ACWA Power
- Aditum
- · Al Huda CIBE
- Al Muhaidib Group
- Al-Futtaim
- · Alpha Capital
- Amplify Growth Partners
- · ARES Management
- · Argaam Capital
- Avil ease
- Azimut
- -----
- · BancTrust Investment Bank
- Bank of Baroda
- · Bank of China Limited
- Barclays
- Binghatti
- · BIRD & BIRD (MEA) LLP
- Blackstone
- Bloomberg
- BRF
- · Bukhatir Group
- Citi

- Cleary Gottlieb Steen & Hamilton
- · cogitate
- · Commercial Bank of Qatar
- Commerzbank
- · Cornflower Capital
- Creighton Hill Capital Partners
- · Crescent Capital Group LP
- · Crescent Petroleum
- Crescent Petroleum Company
- Curtis, Mallet-Prevost, Colt & Mosle
- DBS Bank
- · Debbane Saikali Group
- Dechert
- Deloitte
- Department of Finance, Abu Dhabi
- · Deutsche Bank
- DEWA
- DFSA
- Dome Group
- DP World
- Dubai Financial Market
- · dubai Holdin
- Dubai Holdina
- Dubai Islamic Bank

- EDGE
- · EFG Holdina
- · Emirates Development Bank
- · Emirates Investment Bank
- Emirates NBD
- · Emirates NBD Capital
- · Fidelity International
- FIM Partners
- · First Abu Dhabi Bank
- Fitch Ratinas
- Franklin Templeton Investments
- GAMA ENERJI A.S.
- General Electric (GE)
- GFH Financial Group
- · GIB Capital
- · Gibson, Dunn & Crutcher LLP
- GLAS
- Gramercv
- Gramercy Funds Management
- · Greenstone Equity Partners
- Gulf Capital Market Association (GCMA)
- · Gulf International Bank B.S.C.
- Gulf International Investment Company
- · Gulf Islamic Investments

- Gulf Pharmaceutical Industries Julphar
- HSBC
- IFM Investors
- Info Salons
- · Intesa Sanpaolo
- · J.P. Morgan & Co.
- Kamco Invest
- · Kirkland & Ellis
- Kuwait Energy
- Latham & Watkins
- Linklaters
- · Lion's Head Global Partners
- · Luxembourg Stock Exchange
- M42
- Martley Capital
- Mashrea
- Masraf Al Ravan
- Mbco
- Metrics
- Mevsan Partners
- MK Advisory
- · Montgomery Partners
- Moody's Ratings
- Moove
- Morgan Lewis
- National Bank of Bahrain
- NBK Capital Partners

- NetRoadshow
- · Ogier
- · Oman Arab Bank
- · Oman Investment Authority
- · One Swiss
- Ooredoo
- ORO 24 Real Estate Development
- · Osool Asset Management
- · Pearl Diver Capital
- Pemberton Asset Management
- Pinsent Masons
- Public Investment Fund (PIF)
- Pureharvestfarms
- Qatar Financial Centre
- Rand Merchant Bank, a division of FirstRand Bank Limited
- Rasmala
- Reed Smith LLP
- Rivadhair
- RMB
- Rothschild and Co. Middle Fast
- Ruya Partners
- S&P Global
- S&P Global Market Intelligence
- · Sami Capital

- Sanlam
- Sdf
- SG CIB
- Shamal
- · Siemens Eneray
- SMBC
- Societe Generale
- Soho Properties
- Soling Partners
- Standard CharteredSukoon Insurance
- Sumitomo Mitsui Bankina
- SWISS THINK
- Symbiotics Investments
- Tabreed
- Tanmiah Food Group
- TAQA
- Tawazun Strategic
 Development Fund
- Tfoco
- Tikehau Capital
- TKYD
- UBS
- Union Bancaire Privee
- · Unlu & Co
- Vodafone
- Woodcrosscapital
- Yellow Door Energy

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ABU DHABI FUTURE

ENERGY COMPANY PJSC - MASDAR

WINNER

ESG BOND DEAL OF THE YEAR:

Abu Dhabi Future Energy Company

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DP WORLD

WINNER

CORPORATE BOND DEAL OF
THE YEAR:

شركة براكــة الأولــي Company





Emirates NBD

Emirates NBD Bank

AL-SHUAIBAH

WINNER

PROJECT FINANCE DEAL OF THE YEAR:

Al-Shugibah

Borouge

ECA, DFI & IFI DEAL OF THE YEAR:











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Maiid Al Futtaim (MAF)

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Visit the website:

www.BondsLoansAwardsME.com

