



GLOBAL PRIVATE CREDIT

5th June 2024 | Madinat Jumeirah, Dubai



CONNECTING MENA ALLOCATORS, MANAGERS, AND BORROWERS WITH THE GLOBAL PRIVATE CREDIT MARKET

Global Private Credit 2024 will explore the opportunities, challenges and trends that are driving this global asset class in 2024 and beyond



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5th June 2024,
Madinat Jumeirah Conference Centre, Dubai

www.GlobalPrivateCreditMarkets.com



WELCOME TO

THE ANNUAL MEETING PLACE
FOR THE GLOBAL PRIVATE
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PRIVATE CREDIT
ATTENDEES**

100+

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HOSTED**

20+

**INDUSTRY EXPERT
SPEAKERS**

- Join us at Global Private Credit 2024 on June 5th in Dubai, uniting Middle Eastern allocators, managers, borrowers, and key players from the global private credit market. This exclusive one-day event presents a golden opportunity for the regional private credit community to delve into the challenges, opportunities, and trends shaping the global asset class in 2024 and 2025.
- This is your opportunity to gain valuable insights as we provide a comprehensive overview of the market's strategic outlook, scrutinize returns on real estate and infrastructure debt, and offer key insights on deploying capital successfully. Explore how the regional private credit market can evolve and discover lessons it can draw from its global counterparts.
- Global Private Credit 2024 stands as the premier gathering for regional pension funds, investment companies, sovereign wealth funds (SWFs), family offices, bank treasury teams, and international private credit. It serves as the ideal platform for those looking to expand their knowledge of the global development of this asset class, as well as the regional dynamics at play. The event will allow international players to network and see how the Middle East is looking to deploy capital into this asset class in key developed markets. Don't miss this unique opportunity to connect, learn, and chart the course for the future of private credit.



Are you a US, European or International private credit manager?

Attend to connect with Middle Eastern investors and understand demand dynamics as regional allocation to credit continues to grow rapidly.



Are you a regional allocator, manager or borrower?

Attend to explore the private credit asset class with global players in an open and friendly environment



Are you a global bank?

Attend to gain access to regional and global private credit players and help drive market development by charting the course for the future of private credit in the Middle East.



ENQUIRE ABOUT SPEAKING AND SPONSORSHIP OPPORTUNITIES

Contact **Rabeeh Moudallal**

Tel: **+44(0) 7855 196736**

Email: **rabeeh.moudallal@gfcmmediagroup.com**



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OUR COMMUNITY OF EXPERT
SPEAKERS AND MARKET-LEADING
GLOBAL PRIVATE CREDIT CONTENT



KEY THEMES AND TOPICS TO BE ADDRESSED:

- » Global private credit: a strategic outlook
- » Investment strategies for GCC allocators
- » Real assets private credit: opportunities for high returns
- » Private credit vs. private equity vs. bank loans: Why do companies choose to raise capital through private credit?
- » What is needed to grow the regional private credit market?



Ladi Delano,
Co-Founder &
Co-CEO, **Moove**



Sky Kurtz,
Co-Founder & CEO,
**Pure Harvest Smart
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Rashid Siddiqi,
Founding Partner,
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Dicken Gilmour,
Principal,
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BONDS, LOANS & SUKUK MIDDLE EAST

4th & 5th June 2024 | Madinat Jumeirah, Dubai


1,400+
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93%
DIRECTOR LEVEL OR ABOVE


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AGENDA: WEDNESDAY 5TH JUNE 2024

08.00 Registration and networking

08.50 Chairperson opening remarks

- **Sarmad Mirza**, Executive Director, Debt Capital Markets, **Standard Chartered Bank**

09.00 The Global Private Credit market outlook

- Is private credit globally experiencing a bubble or has it come of age?
- As more banks move into private credit does this provide a threat or an opportunity for existing managers and investors?
- What are the drivers for growth in specialist sub-sectors and developing markets?
- Where and why would a Sponsor/Borrower choose Broadly Syndicated Loans over Private Credit and vice versa? Is a return to the broadly syndicated market welcome?
- Do we see a world where both can live together on the same deal?
- As private credit managers move into larger deals and syndications (and behave more like banks,) what is the risk of greater regulatory scrutiny?
- **Pratap Singh**, Senior Director, Private Equity and Venture Capital Services, **Acuity Knowledge Partners**
- **Dicken Gilmour**, Principal, **Blackstone**
- **Jon Harari**, MD and Global Head of Investor Solutions Group, **Crescent Capital**
- **Matt Layton**, Partner, **Pearl Diver Capital**
- **Rashid Siddiqi**, Founder Partner, **Ruya Partners**
- **Daniel Johar**, Managing Director, Co Deputy Head of Loan Capital Markets, **SMBC**
- Moderated by: **Paul Watters**, Managing Director, Head of Credit Research EMEA, **S&P Global Ratings**

10.00 Fireside Chat with Dubai Financial Market: Unveiling DFM Arena – Innovating Private Markets in the Middle East

- **Hamed Ali**, Chief Executive Officer, **Dubai Financial Market**
- Moderated by: **Victoria Behn**, Managing Director, **GFC Media Group**

10.15 Fireside Chat – A rising asset class: Exploring private credit opportunities in emerging markets

- Delving into the potential of private credit in emerging markets (EM)
- Evaluating the appeal of EM amidst a \$1.7tr market private credit landscape in developed markets
- An insight into the differentiating factors between developed market and emerging market private credit
- Assessing the legal frameworks
- Mitigating currency risk: Strategies for navigating volatility
- Addressing capacity concerns: Meeting demand and supply dynamics
- How can ratings help in the development of private credit in emerging markets?
- **Gustavo Ferraro**, Partner – Head of Capital Solutions, Senior Portfolio Manager, **Gramercy**
- **Moderator: Tom Lazaridis**, Managing Director, Global Head of Relationship Management – Private Credit, **Moody's Investors Service**

10.30 Investor's Panel: How can GCC allocators continue to succeed in investing in Private Credit?

- How are long-experienced global and regional allocators deploying into private credit in 2024 and beyond?
- What are the macro and credit assumptions which underpinning an optimum risk/return balance for the next phase in the cycle?
- Do oil prices, rates and US dollar strength influence the demand for private credit in the Middle East?
- What are the hidden risks of private credit investment? How can allocators ensure that their expectations are met?
- **Kulbhushan Kalra**, Sr. Portfolio Manager, Global Private Debt, **Allianz Global Investors**
- **Dean Tyler**, Chief Business Officer & Head of Global Markets, **BancTrust**
- **Hamid Al-Hashimi**, Treasurer, **Mumtalakat**
- **Ben Gulliver**, Head of Portfolio Management & Co-Head of Direct Lending, **Pemberton Asset Management**
- Moderated by: **Richard Banks**, Principal, **Soling Partners**

11.15 Networking Break hosted by Mashreq

11.45 Keynote Interview – Growing the private credit market in Dubai

- In this session, Anita Wieja-Caruba will share her thoughts about how the DFSA are looking to foster the regulatory environment for private credit to empower Dubai to become a global hub for this exciting growing asset class.
- **Anita Wieja-Caruba**, Associate Director, Policy & Legal, **Dubai Financial Services Authority**
- **Moderator TBC**

12.00 Private credit vs. private equity vs. bank loans: Why and how do companies choose to raise capital through private credit? How do they do it?

- What types and size of companies are potential private credit borrowers? What sectors are they coming from and what makes their companies suitable candidates for Private Credit?
- Capital raising thought-process: What other markets are CEOs and CFOs of borrowers considering when weighing up the pros and cons of private credit? Does the less public disclosure of these deals vs the public market give an edge in a competitive market?
- Structure vs. pricing vs. size: What are the economic and capital advantages and disadvantages of private credit compared to other markets?
- Private credit as a bridge to senior debt: What does the evolution of a private credit borrower look like beyond the transaction?
- Sourcing, structuring, pricing, and distributing MENA private credit deals: Templates and case studies
- **Sami Tabbarah**, Executive Head, Investment Banking, **Abu Dhabi Commercial Bank**
- **Rania Fathallah**, Managing Director – Private Credit, **Franklin Templeton Middle East**
- **Usman Akbar**, Head of Treasury, **Julphar**
- **Ladi Delano**, Co-Founder & CEO, **Moove**
- **Sky Kurtz**, Co-Founder & CEO, **Pure Harvest Smart Farms**
- Moderated by: **Victoria Mesquita**, Partner, Private Credit & Special Situations, **Curtis, Mallet-Prevost, Colt & Mosie LLP**

12.45 Real-estate private credit – a natural asset class for and in the Middle East?

- What is the medium-term global outlook for real estate private credit?
- Which geographies, sectors and strategies look strong at this point in the cycle?
- Can distress create investment success?
- Are GCC investors naturally suited to building a global direct real estate credit portfolios or should they go via funds/secondaries?
- Where can direct deal flow come from – do regional investors have the right networks themselves or will they need to work with partners?
- Where in the cap stack should GCC investors target? Senior Secured, Mezzanine?
- **Sajid Siddique**, CEO, **Advice RE Capital**
- **Aly Kassam**, Partner and Head of Private Debt, **Arzan Investment Management**
- **Shehzad Janab**, Chief Financial Officer, **Binghatti**
- **Yaser Moustafa**, CEO, **NBK Capital Partners**
- Moderated by: **Zaid Al-Rawi**, Head of Middle East, **Martley Capital**

13.30 Lunch Break and close of conference

14.30 Close of conference



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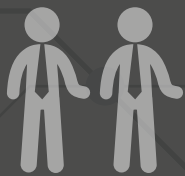
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COMPANIES THAT ATTENDED LAST YEAR'S BONDS, LOANS & SUKUK MIDDLE EAST AND WILL BE IN THE SAME NETWORKING ARENAS AS YOU

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- Abu Dhabi Capital Group
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- Energy Development Oman
- Miral Asset Management
- Abu Dhabi Fund for Development
- Arasco
- Epicure Investment Management
- Mohamed Hareb Al Otaiba
- Abu Dhabi Future Energy Company - Masdar
- Arcapita Investment Management
- Etihad Rail
- Mohamed Omar Bin Haider Holding Group
- Abu Dhabi Investment Authority (ADIA)
- Arqaam Capital
- FFA Private Bank
- Montfort Investments
- Abu Dhabi Islamic Bank (ADIB)
- ASGC Group
- First Abu Dhabi Bank (FAB)
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- Abu Dhabi National Energy
- ASYAD Group
- G42
- Mumtalakat
- Abu Dhabi National Hotels
- Aventicum
- GPSSA
- Nama Holding
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- Bank ABC
- GIB Capital
- National Bank of Kuwait
- Abu Dhabi Ports Company
- Bank of Jordan
- Government of Sharjah
- National Bank of Oman
- ACICO Group
- Bank of Sharjah
- Gulf Bank
- National Development Fund (KSA)
- ACM Limited
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- Private Department of H.E. Sheikh Mohamed Bin Khalid Al Nahyan
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- Commercial Bank of Dubai
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- Qatar Insurance Company
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- Crescent Petroleum
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- Al Futtaim
- Daman Investments
- Investcorp
- Rawabi Holding Group
- Al Ghurair
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- Investment & Development Office Govt. of RAK
- Sanabil Investments
- Al Habtoor
- Department of Finance, Dubai
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- Saudi Investment Bank
- Al Koot Insurance and Reinsurance Company.
- Dubai Holding
- Kipco - Kuwait Projects Company (Holding)
- Saudi National Bank
- Al Mazroui Group of Companies
- Dubai Investments
- KPC
- Seddiqi Holding
- Al Muhaidib Group
- Emirates Airline
- Kuwait International Bank
- Shamal Holdings
- Al Naboodah Group Enterprises
- Emirates Development Bank
- Leshya Bank
- SICO Bank
- ALBA
- Emirates Global Aluminium (EGA)
- Majid Al Futtaim Group
- Tabreed
- Aldar Properties
- Emirates Islamic Bank
- Mariana Investment Partners
- United Arab Bank
- Alghanim Industries
- Emirates National Oil Company (ENOC)
- Mashreq
- Wafra Inc (NY)
- Alinma Bank
- Emirates NBD
- MASIC
- Waha Capital
- Alkhabeer Capital
- Emirates NBD Capital
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- Emirates Nuclear Energy Corporation (ENEC)
- Wisayah
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I want to register for **Global Private Credit 2024**

FINAL PRICE	£4,997 + VAT
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**WE LOOK FORWARD TO SEEING
YOU ON THE 5TH JUNE IN DUBAI!**

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