



G&T
SUPPLY CHAIN MANAGEMENT
Overview of our services



Our Supply Chain Management (SCM) model has been extremely successful with major infrastructure clients across the UK and can provide certainty to our clients to bring projects forward.

From its initial deployment for the Olympic Delivery Authority in the build up to the London 2012 Olympic Games, we have continued to develop our world-class SCM model on many large-scale infrastructure and transportation programmes across the UK.

Our model, which is considered best practice in the industry, has now also become enshrined in the Infrastructure and Projects Authority (IPA) Procurement Routemap and various public sector guidance documents.

G&T has a strong track record of delivering supply chain management within a number of public and

private sector client organisations. Having successfully implemented the established model on the London 2012 Olympics, we were then deployed onto Crossrail to provide our services backed by that recent and successful experience.

The SCM model has been successfully used at:

- Thames Tideway Tunnel
- Transport for London
- New Hospitals Programme
- Lower Thames Crossing
- Parliament Strategic Estates
- National Nuclear Laboratory
- Gatwick Airport Limited
- Hinkley Point C
- Sellafeld
- High Speed 2
- Thames Water
- Colas

demonstrating G&T's unparalleled experience in large scale multi-billion infrastructure developments.

Contact our team



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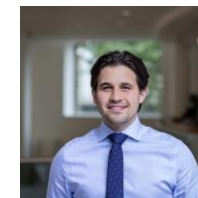
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G&T'S THREE PHASE MODEL

In line with the Commercial Lifecycle

Phase 1

Pre-procurement



- Early engagement of the market early to raise awareness and interest in emerging direct/indirect contract opportunities, and developing the market's understanding of client's requirement and values.



- Widening routes to communicate the client's demand and create mechanisms for suppliers to respond to demand as it emerges.



- Developing relationships with UK umbrella bodies, trade associations and business networks (eg Growth Hubs and Local Enterprise Partnerships) to support market engagement activities.



- Testing appetite, capacity and capability of the supply market to maximise value and refine the strategic approach.

- Informing individual contract procurement plans with sector, category, programme and project intelligence related to supply and demand.

Phase 2

Procurement



- Tracking previously expressed supplier interest throughout the procurement phase to ensure targeted and confirmed appetite is maintained and where it is lost, understand the changes to the supplier market which are influencing any emerging shift in the attractiveness of the project.



- Modelling theoretical total supplier exposure (in procurement) with known supplier exposure (awarded) and highlight any areas of opportunity or risk.



- Monitoring the financial health of all bidding suppliers.



- Reviewing and evaluating bidders' responses in relation to their proposed approach to SCM for the contract being procured.



Phase 3

Delivery (Post Contract)



- Identifying the critical packages of work to be procured by Tier 1s and agree those elements for ongoing testing and monitoring for potential programme-wide aggregated risk and/or opportunity.



- Daily monitoring of financial health of all critical contracts at Tiers 1-3 to identify and help mitigate associated risk.



- Using leading edge indicators such as share price, short selling and aggregated exposure to assess supplier stability.
- Producing by exception risk reports for key stakeholders to ensure risks are identified and contingency planning is undertaken

- Coordinating meet the contractor events.



- Gathering data on supply chain diversity (eg geography, size, etc.)

- Supply chain mapping to provide a strategic view of awarded suppliers and those bidding on work to identify pinch points across a client's programme.



- Development of databases to manage project data. Integration with data visualisation tools such as PowerBI and Tableau to transform data into management intelligence.

- Market Commodity tracker to drive value through better informing both procurement and contract management decisions.



- Supply Chain Management and Supplier Relationship Management frameworks implemented on programmes such as HS2 have been seen as 'best-in-class' within the public sector.