

Transform accounts receivable— directly in NetSuite

Drive efficiencies, accelerate cash flow, and improve customer experiences with Versapay's powerful suite of AR automation solutions. Versapay, formerly known as Solupay, has the experience and expertise your customers can count on.

Automate or eliminate almost all routine AR tasks



Invoicing



Payment
processing



Invoice matching
and reconciliation



Payment and ERP
system syncing

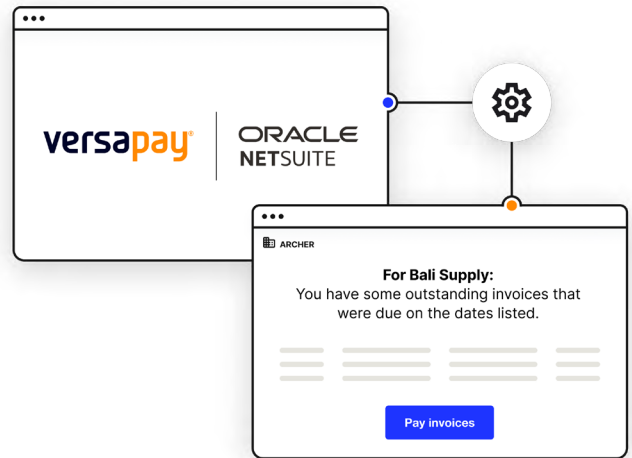


Powerful solutions for every AR need

ERP Payments

- Accept payments across sales channels directly in NetSuite
- Streamline invoicing and make it part of your native workflows
- Accept credit cards and ACH payments, and minimize fees with Interchange Optimization and Level II and III processing¹
- Protect yourself and your customers by tokenizing and safely storing sensitive credit card data in compliance with PCI DSS

¹Minimum transaction volume and data levels required to qualify for Level II and Level III processing.



Customer Portal

- Give customers 24/7 self-serve access to their account information
- Allow customers to pay using stored payment methods—autopay is easy to set up, too
- Sync payments immediately in NetSuite to reduce data entry costs and accelerate cash flow

| INVOICE # | AMOUNT | OWING | PAYMENT | BALANCE | NOTE |
|--|-----------|-----------|--------------------|-------------------|------|
| <input checked="" type="checkbox"/> A00319 | \$3339.91 | \$1669.95 | \$4053.02 | \$2053.02 | |
| <input checked="" type="checkbox"/> A00308 | \$2685.63 | \$268.56 | \$9000.00 | \$3000.00 | |
| <input checked="" type="checkbox"/> A00312 | \$2248.58 | \$2248.58 | \$1009.00 | \$1009.00 | |
| Total | | | \$14,062.02 | \$6,062.02 | |

Total Payment: \$3207.05
Total Credit Applied: \$3600.70

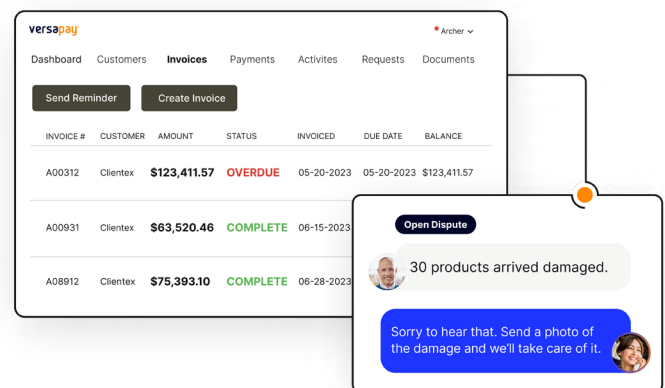




We close the gap between AR teams and customers

Collaborative AR

- Collaborate with customers in real-time with access to shared information and resolve disputes quickly
- Automate collections to drive desired payment behaviors with smart workflows
- Make informed decisions with real-time dashboards and actionable insights

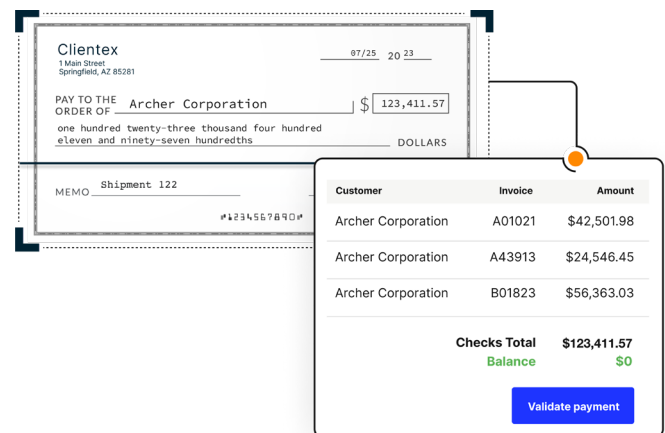


The dashboard shows a table of invoices with columns for Invoice #, Customer, Amount, Status, Invoiced, Due Date, and Balance. An 'Open Dispute' chat window is overlaid on the table, showing a message: '30 products arrived damaged.' and a response: 'Sorry to hear that. Send a photo of the damage and we'll take care of it.'

| INVOICE # | CUSTOMER | AMOUNT | STATUS | INVOICED | DUE DATE | BALANCE |
|-----------|----------|--------------|----------|------------|------------|--------------|
| A00312 | Clientex | \$123,411.57 | OVERDUE | 05-20-2023 | 05-20-2023 | \$123,411.57 |
| A00931 | Clientex | \$63,520.46 | COMPLETE | 06-15-2023 | | |
| A08912 | Clientex | \$75,393.10 | COMPLETE | 06-28-2023 | | |

Cash Application

- Improve efficiency and reduce bank/keystroke fees by using your existing bank lockbox
- Achieve 90%+ straight-through processing rates with machine learning and AI technology for payment re-association and invoice matching
- Deposit all checks at your bank immediately and update your AR with a posting file



The check is from Clientex to Archer Corporation for \$123,411.57. The payment posting file shows a table of payments with columns for Customer, Invoice, and Amount. A 'Validate payment' button is at the bottom.

| Customer | Invoice | Amount |
|---------------------|---------|---------------------|
| Archer Corporation | A01021 | \$42,501.98 |
| Archer Corporation | A43913 | \$24,546.45 |
| Archer Corporation | B01823 | \$56,363.03 |
| Checks Total | | \$123,411.57 |
| Balance | | \$0 |

Why NetSuite clients love Versapay



“Versapay’s payment solution has made a huge impact here. Not only have they **reduced our costs** dramatically, but they have **eliminated manual processes** I thought would never go away.”

–Devin Becker, **Vice President**, Becker Safety and Supply



“When I log in, it’s so easy to get my reports and **do exactly what I need to do** without having to reach out to someone.”

–Kathie Lampkin, **Senior Accountant**, Engineering Sales Associates

50%

reduction on manual work

20%

average savings on payments

25%

increase in payment speed

81%

customer portal adoption rate²

² Industry average 20–30%

Start your AR transformation

Schedule a demo today at versapay.com/netsuite or contact us at (866) 999-8729.

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