Versapay: The Leader in Collaborative Accounts Receivable

The Versapay Collaborative AR Network is the first AR automation solution that empowers the genius of teams by bridging the gap between suppliers and buyers through a shared, digital experience.



Our mission

To create a network that connects millions of companies and makes billing and payment easy for buyers and sellers.

Our vision

To transform the way companies everywhere do business together by accelerating next generation digital payments.

The power of the Versapay Network

We're building the largest, most efficient B2B payment network to power global finance.

8K+

buyers and sellers

\$40B invoices delivered annually

 $\$60B \\ \text{processed annually}$

Collaborative AR meets the leading B2B Payment Network

Versapay combines an industry-leading Collaborative AR automation platform and B2B Payment Network to transform AR departments.

Collaborative AR

Automate accounts receivable tasks and collaborate with customers over the cloud.

Cash Application

Automatically match and apply any payment from any channel with Al.

ERP Payments

Accept payments from any sales channel within your ERP.

Payment Network

Transact with over a million businesses on the network designed for B2B commerce.

"In its quest to rid companies of paper checks, Toronto-based Versapay has developed one of the first collaborative accounts receivable platforms, combining advanced invoicing, automation and payments technology to deliver improvements and efficiencies for its business clients."

ZDNet, 2022

We close the gap between AR teams and customers

Versapay's Collaborative AR network connects AR teams with their customers over the cloud to drive efficiency, accelerate cash flow, and dramatically improve the customer experience.

This unique approach fosters collaboration and transparency, eliminating many of the problems that slow down payments and drive inefficiency, while empowering customers with self-service.

Automate or eliminate almost all routine AR tasks

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Invoicing

Payment processing

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Collections

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Posting and reconciliation



We deliver exceptional results for clients

50%

reduction in

manual work

80%+

adoption rate

customer

25%

increase in payment speed 30%

decrease in pastdue invoices

95%

satisfaction rate

TireHub

"After deploying Versapay, our customers are really happy that they have a handle on everything and can have more meaningful, natural interactions with us."

Ashok Vantipalli, CTO and CIO, TireHub



"Tenants are very excited about this platform because they all want less pain, much better tracking, and another way to communicate with us."

David Buell, CAO, Kite Realty

SHARP

"We have had positive feedback from our customers. They've all gone into Versapay by themselves and done the transaction."

Ellen Chammas, Manager, Credit & Accounts Receivable, Sharp Corporation



We keep great company

Serving customers in a wide variety of industries

Construction





Manufacturing









And many, many more

















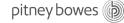
Commercial Real Estate





Professional Services







Distribution









Technology

intuit zoom

Powerful integrations with leading ERP systems



















Strategic partnerships that drive results

"Our collaboration with Versapay will enable us to offer a fully automated acceptance experience and further support our supplier network while helping to improve the B2B payments process."















Achieving more together with our VersaPartners













We leave our mark

Recognized as a market leader by analysts and clients alike.

- Forrester AR Automation Landscape Q1 2023
- Gartner Magic Quadrant 2022
- Forrester Tech Tide Report 2022
- Oracle NetSuite SuiteCloud Partner of the Year 2021
- CIO Review: Most Promising NetSuite Solution Providers 2021
- CIO Review: Most Promising Payment And Card Solution Providers 2021
- Versapay named among Fastest Growing Companies in North America and Canada on Deloitte's 2020 Technology Fast 500 and Fast 50







We make moves

Versapay has acquired and merged leading companies to create the strongest unified AR automation platform on the market.

"The (Dade) deal also expands the company's enterprise and mid-market footprint while adding key talent to the growing Versapay team."











Living our values

- We obsess over our customers
 We put their success first and create solutions
 they will love. We keep our promises.
- We help each other
 We put what's best for the team ahead of what's best for ourselves. We invest in one another.
- We embrace diversity
 We value the different perspectives that come
 from diverse backgrounds and experiences. We
 are better together.

- We find better ways
 We are always learning and innovating. We
 never settle.
- We get things done
 We make informed decisions quickly and execute with intensity. We take smart risks.
- We own it
 We aim high and hold ourselves accountable.
 We are passionate about our mission.

Our offices

Canada Headquarters

Toronto, Ontario

U.S. Headquarters

Atlanta, Georgia

Miami, Florida



Start your AR transformation

Schedule a demo today at versapay.com/demo or contact us at (866) 999-8729.

