

# Helping growing businesses accomplish more with less

Versapay's Accounts Receivable Efficiency Suite simplifies the invoice-to-cash process by automating invoicing, facilitating B2B payments, and streamlining cash application with AI.







## An accounts receivable experience unlike the rest

Versapay integrates natively with top ERPs, while allowing you to collect with a self-serve payment portal and collaborate with customers and teammates to resolve what automation alone can't.

Distinct from solutions built for Fortune 500s, we provide responsive support, fast implementations, and the flexibility to start with what you need and add more as you grow.

## Four powerful solutions. One flexible suite.

-  **ERP Payments**  
Accept payments from any sales channel within your ERP.
-  **Customer Portal**  
Provide a convenient self-service payment portal to your customers.
-  **Collaborative AR**  
Automate accounts receivable tasks and collaborate with teammates and customers.
-  **Cash Application**  
Automatically match and apply any payment from any channel using AI.

## Unleashing cash flow and efficiency

We're helping millions of businesses get paid faster—with much less work.

**10,000**

customers

**5M+**

companies transacting

**110M+**

transactions annually

**\$170B+**

payments volume annually

“The portal is easy to use and navigate but most importantly it has significantly improved our aging due to the ability to make payments online, this made collections so much easier!”





Global Food and Beverage Manufacturer

# Collaborate to keep cash flowing

Because you can never automate 100% of AR, unavoidable communication breakdowns cost you time and money.

Versapay gives you all the benefits of automation—plus the tools to solve what it alone can't. That means collaborating effortlessly with customers and teammates to solve issues before they disrupt your cash flow.

## Automate or eliminate almost all routine AR tasks

-  Invoicing
-  Payment processing
-  Collections
-  Posting and reconciliation



## We deliver exceptional results for customers

- ### 50%

reduction in manual work
- ### 80%+

customer portal adoption rate
- ### 25%

increase in payment speed
- ### 30%

decrease in past-due invoices
- ### 95%

customer satisfaction rate



“We were spending approx. 100 hours/week posting cash and we have been able to cut that in half already. We are very happy with the product!”

Sonia Sawyer-Petrous, Credit Manager, Millcraft



“Our peak days have been reduced from 2.5 days to less than a day. We were able to continue with our growth plans, improve our efficiency, and provide better customer service with no additions to our staff.”

Jeff Seder, Senior Vice President, Carter Lumber



“Prior to Versapay, it was not uncommon for it to take 2-3 days from payment receipt to apply cash. Now, cash application at CSK happens same-day and data in our Aderant financial system remains accurate and up to date.”

Ed Agüero, Chief Financial Officer, Cole, Scott & Kissane P.A.

# We keep great company

Serving customers in a wide variety of industries

## Construction



## Commercial Real Estate



## Distribution



## Manufacturing



## Professional Services



## And many, many more



## Technology



## Transportation



## Powerful integrations with leading ERP systems



## Strategic partnerships that drive results

“Our collaboration with Versapay will enable us to offer a fully automated acceptance experience and further support our supplier network while helping to improve the B2B payments process.”

Colleen Taylor, President, Global Merchant Services – U.S., American Express



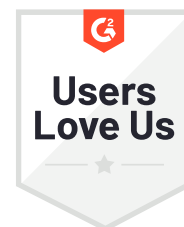


## Achieving more together with our VersaPartners

## We leave our mark

Recognized as a market leader by analysts and customers alike.

- 2023 Bronze Stevie for Customer Care
- Forrester AR Automation Landscape Q1 2023
- Gartner Magic Quadrant 2022 and 2023
- Forrester Tech Tide Report 2022
- Oracle NetSuite SuiteCloud Partner of the Year 2021
- CIO Review: Most Promising NetSuite Solution Providers 2021
- CIO Review: Most Promising Payment And Card Solution Providers 2021
- Versapay named among Fastest Growing Companies in North America and Canada on Deloitte's 2020 Technology Fast 500 and Fast 50



## We make moves

Versapay has acquired and merged leading companies to create the strongest unified B2B payments and AR automation platform on the market.

“The (Dade) deal also expands the company’s enterprise and mid-market footprint while adding key talent to the growing Versapay team.”

PYMNTS



## Make accounts receivable more efficient

Schedule a demo today at [versapay.com/demo](https://versapay.com/demo) or contact us at (866) 999-8729.

