## **Advancing Trails**



For those who build, maintain, use, and dream of trails...

**American Trails** 



### **OUR MISSION**

To provide consistent signage across state green ways and trails in a way that promotes recreational safety and enjoyment for all users.

Supported by American Trails



# CONSISTENT SIGNAGE

Consistent signage will be installed at all trail heads and access points. These are located at the beginning of each trail and at each cross section in between streets.

These signs welcome users while providing trail maps, safety features, and emergency information, including a trail finder with exact locations.





#### **TRAIL MAPS**

Trail maps are at each trail head and access point so that users can easily identify where they are and where they're headed.





#### **MILE MARKERS**

Mile markers are placed 5,280 feet from start to finish. A mile wheel is used to make sure visitors track the correct mileage.











# **EMERGENCY SYSTEMS**

All signs include location identification:

- GPS Information
- GIS 911 Emergency System

The new mile references have been used twice in Westchester County. Once for a police incident and once for a medical emergency.

- Lt. Gina DiLeo, "629" Communications Division, Westchester County Dept. of Emergency Services

\*This quote was <u>only two</u> <u>weeks</u> after the new mile markers were installed.





### TOUCHLESS TECHNOLOGY

Using touchless mobile technology, users can tap or scan the QR code to gain access to useful and relevant content as they explore the trail.

Users often continue to reference the mobile experience long after the initial tap.





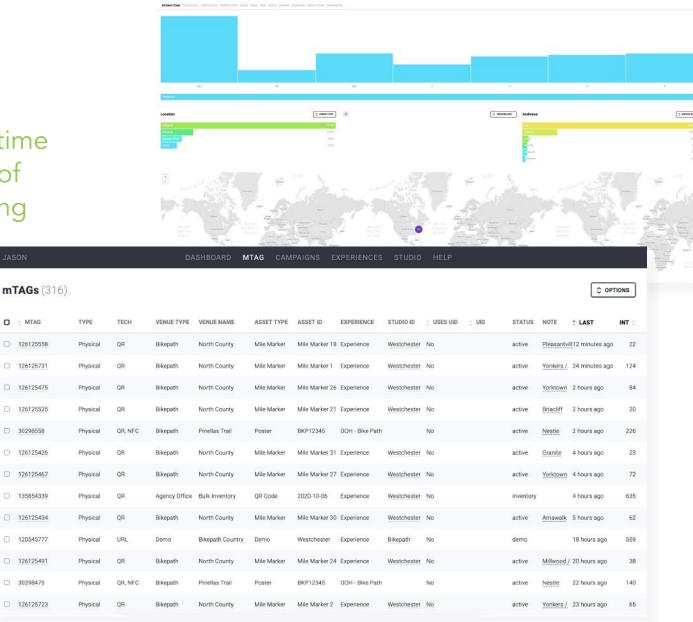


Scan the QR code or click here to view the experience

### PLATFORM ANALYTICS

Ability to view scan information in real time from the back end of the Blue Bite tracking software.





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# PLATFORM ANALYTICS

Additional information can be pulled from Google Analytics.

On a chilly December day, we're seeing 40+ scans on our mile markers, which doesn't even include the trail heads or maps.

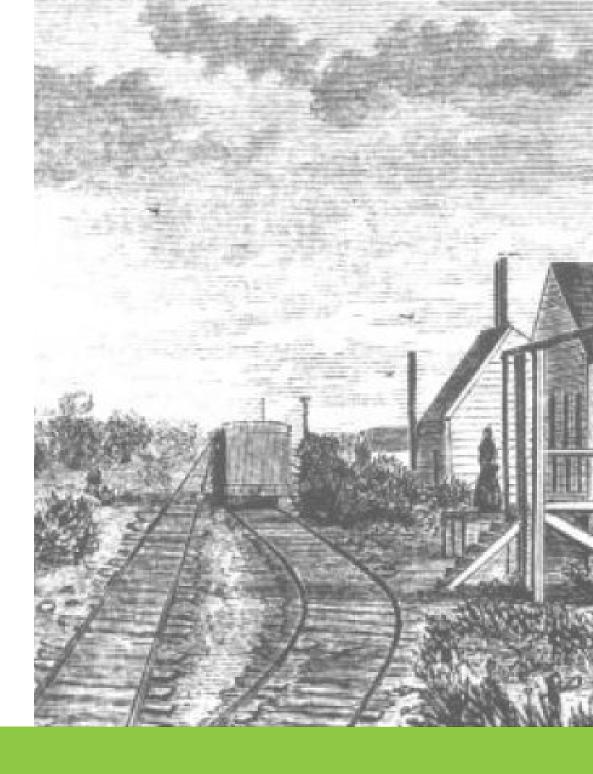




#### **TRAIL HISTORY**

These trails used to be railroads and have now been converted to rail trails.

In addition to being a place of recreation, rail trails have a great deal of history that can be included in the physical or digital experience of our smart signage.

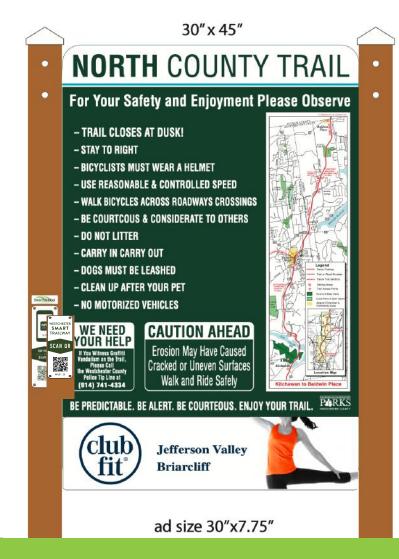




#### SIGN DESIGN

Created as a collaboration between the parks team.

Each sign is designed to blends within it's surroundings in a way that doesn't obstruct the natural beauty of the trails.









### **FABRICATION**

2 Month Process









### **INSTALLATION**









# **MAINTENANCE**



## SPONSORSHIP OPPORTUNITIES

We secure local and national sponsors for each sign approved by the contracted entity, including on the smart trail platform. A negotiated and contracted percentage is annually given back each calendar year.

In this contract with Westchester County, we contracted with Friends of Westchester County Parks.





### **SPONSORSHIP OPPORTUNITIES**

Each trail also has chosen amenity sponsorship opportunities, including: • Bike Fix It Stations

- Water Stations
  Stretch Stations









# SOLE SOURCE CONTRACT

#### Once contracted:

- All signs
- All mile markers
- Assessment/Sign Placement GPS
- Design
- Materials
- Construction/Fabrication
- Delivery
- Maintenance of signs

100% covered and paid for by Smart Outdoor\*

\*Looking for 5 year contract and 5 year reoccurring renewable





## Thank You!



