



Partner Success Story

Recognosco X DFC-SYSTEMS

DFC-SYSTEMS support healthcare professionals to streamline and simplify clinical documentation and accelerating processes. Founded in 1997, with roughly 30 employees, DFC-SYSTEMS provides speech recognition, digital dictation and workflow software for clinics, medical practices, hospitals, and university hospitals across over 350 sites.

With a predominantly German language focussed presence, DFC-SYSTEMS has customer sites spanning Germany, Austria, and the German speaking part in Switzerland. The organisation also provides speech recognition in English.

Today, the company supports roughly 6,000 users with speech recognition and digital dictation. Their speech technology solution, indicda enables all typical medical departments including Cardiology, Radiology, and all aspects of clinical-wide usage.

Why Recognosco?

In 2014, DFC-SYSTEMS began looking for a new speech technology provider. They were looking for a partnership that fit with their strategy, that was mutually beneficial and built on trust. But crucially a technology that was competitive with market leaders.

After a year of rigorous searching, testing and due diligence, DFC-SYSTEMS made the decision to work with Recognosco as their speech technology provider.

Dennis Feiler
CEO at DFC-SYSTEMS:

"Recognosco is an innovative company. They were involved in the inception of speech recognition technology and have the knowledge and expertise to understand and interpret new technological and market developments. They have the skills and capabilities to decide whether new developments are useful and meaningful – and how best to implement them."



Dennis Feiler
CEO at DFC-SYSTEMS

Over the years and with significant developments in speech recognition technology, Dennis explained how wider use of speech recognition has increased significantly, *"Historically, we'd see the more advanced sites using speech recognition, and the more cautious organisations use digital dictation. We'd typically see departments like Radiology applying speech recognition but today, with the mainstream use of speech recognition, we see a far wider reach with most medical environments looking to introduce speech recognition to create efficiencies."*



Valued Aspects of Collaboration

Speaking about what makes a good partnership, Dennis explained;

"Trust, technology and availability of support. With Recognosco we have all of these things. Myself and any member of the DFC-SYSTEMS Team can reach a senior member of the Recognosco Team and have immediate support."

We value the Recognosco Team and their guidance with the highest regard. Our mutual relationship is open and honest. We have a real say and impact on technology developments and the future roadmap. Thus, we truly trust and respect our partnership."

Experience Working with Recognosco

"Recognosco has continued to keep abreast of technology innovations. Their speech recognition technology platform rivals the world's biggest speech technology suppliers. The difference is that we really feel the company listens to us, understands our challenges and works with us to overcome them. We're involved in future functionality planning and direction of the roadmap. On top of all of this, Recognosco provide a fair and flexible pricing model"

When asked, would you recommend Recognosco to others, and if so, why? Dennis replied:

"Of course, definitely yes! We stand behind the decision to opt for Recognosco as our speech technology provider. We have a lot of partnerships and direct sales. We always mention Recognosco and the great benefits of working with them as a technology partner."



For more information about becoming a partner, get in touch with our friendly, knowledgeable team.

Dennis Feiler,
CEO at DFC-SYSTEMS:

"With the introduction of Recognosco's technology platform, Atlas, there is huge potential."

The possibilities with Atlas are incredible. Looking to the future – we have no doubts the technology and partner is right for us."



Atlas
BY RECOGNOSCO



[recognosco.com](https://www.recgnosco.com)



www.linkedin.com/company/recognosco



x.com/Recognosco1