# Exhibit at NeoCon 2025

June 9-11 THE MART Chicago

# Thank you for your interest in having a presence at NeoCon 2025!

We're excited to provide a full-scope of NeoCon, which includes the following:

- What is NeoCon?
- NeoCon by Floor
- Exhibit Hall Booth Package
- NeoCon 2023 Recap (updated information for 2024 will be added in August)
- NeoCon 2024, Programming, Features & Events
- Let's get started!



Now in its 55<sup>th</sup> year, NeoCon continues to draw thousands of manufacturers, dealers, architects, designers, endusers, design organizations, and media to THE MART in Chicago for the world's most important platform for commercial interior design.

With a robust attendance of over 50,000 design professionals and more than 400 leading companies launching game-changing new products and services, NeoCon is a lively hub of activity and innovation, igniting a collective passion for a better shared future through design.

### **NEOCON BY FLOOR**

NeoCon is compromised of the 7<sup>th</sup> floor Exhibit Hall along with permanent showrooms which have a year-round presence at THE MART.

### Floor 14

Residential & Hospitality Showrooms

### Floor 11

Commercial Showrooms

### Floor 10

Commercial Showrooms

- → Furniture + Fabrics
- → Flooring
- → Interior Building Products
- → Finishes + Materials
- → Technology

### Floor 7

Exhibit Hall/NeoCon Talks Lounge

Foodstuffs Cafe, Armstrong Flooring Cafe Lounge, Beatrix Coffee Roasters, Mother's Room

### Floor 6

Residential & Hospitality Showrooms

### Floor 3

Commercial Showrooms

#### Floor 2

NeoCon Presentation Studio at WorkLife Meetings

Registration, Coat/Luggage Check, Marshall's Landing, Additional Food Options, Mother's Room

### Floor 1

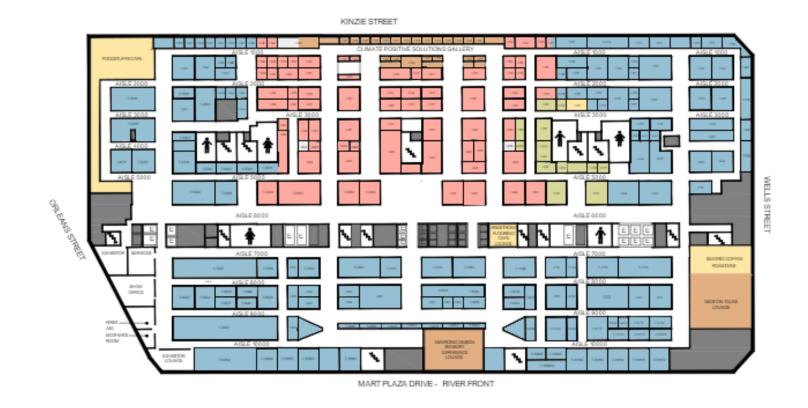
Kitchen & Bath Showrooms

Registration, River Park, Food Options

### EXHIBIT HALL BOOTH PACKAGE

The NeoCon Exhibit Hall is located on Floor 7 of THE MART, and the following details are related to booth space:

- Booth Pricing: \$74 per square foot
- Booth Sizes: Exhibit space is sold per square foot in approximate 100 square-foot increments and can be combined for larger booth sizes.



FURNITURE & FABRICS

INTERIOR BUILDING PRODUCTS FINISHES + MATERIAL

TECHNOLOGY

SPECIAL PROGRAMMING EXHIBITS

FOOD SERVICE

# **EXHIBIT HALL BOOTH PACKAGE (continued)**

### What's Included (per 100 sq. ft / Approx. 10' x1 0'):

- White hard walls based on booth configuration
- Gray carpet tile
- 120 volt, 150-watt duplex electrical outlet
- 1' x 4' LED fixture
- (4) LED track lights
- 8" x 11" booth sign
- Exhibitor listing on website and printed directory
- Profile page on the NeoCon website
- Free exhibitor Wi-Fi

### MARKETING SUPPORT

### Marketing Support:

NeoCon targets the most highly qualified A&D professionals through an extensive multimedia marketing campaign

- Print and digital ads run in top trade and business publications and media platforms
- A series of 20 promotional e-blasts are sent to close to 300,000 targeted prospects from NeoCon's substantial database
- A robust show website communicates all show components and industry content throughout the year
- Media efforts, managed by Novita PR, are directed to more than 1,000 trade and consumer publications and media outlets
- Extensive social media campaign includes Exhibitor Spotlights, Exhibitor
  Reels, and more. 80,000+ followers on Instagram, Twitter, and LinkedIn

# Design Takes Shape

June 10–12 THE MART Chicago

# NeoCon

### **BOOTH SERVICES**

#### **Booth Services:**

Drayage is not included in the booth price. Drayage / Material handling involves receiving freight during move-in, delivering it to your booth, removing empty containers and returning them after the show for outbound shipping.

### Union Regulations:

Union labor will be required for certain aspects of your exhibit handling, including install and dismantling of all systems furniture. You may set up your exhibit display if one person can accomplish the task in less than ½ hour, without the use of tools and the booth is 100 sq ft (10' x 10') or smaller. Your personnel may work along with a union installer. The use of power tools, including battery operated tools, and ladders are strictly prohibited. Any such work must be completed by union labor.

### **Booth Payment Terms:**

50% payment due within 10 days of contract submission prior to January 10, 2025. Thereafter, payment due in full within 10 days of contract submission.

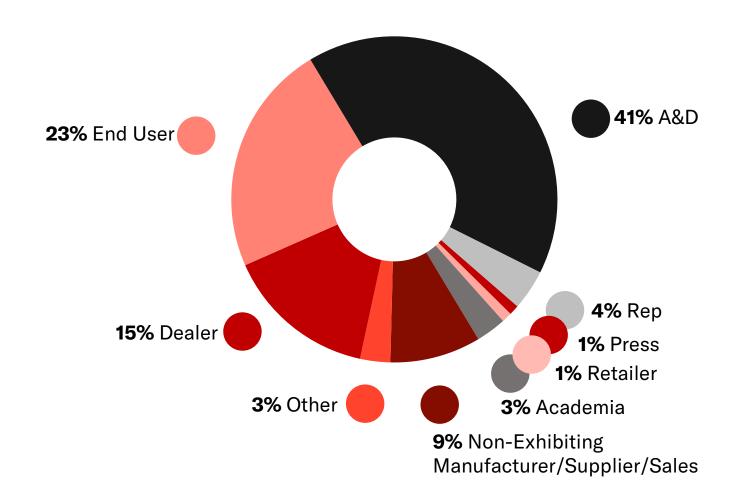
# NeoCon 2023 RECAP

# **HIGHLIGHTS**

- 51,000 industry professionals (up 28% over 2022; 88% of 2019)
- Close to 13,000 different companies and organizations attending
- All 50 states represented
- 15% International (99 countries)
- 432 leading and emerging companies exhibiting
- Debuted 12 new MART showrooms
- Launched new MART renovations including WorkLife Meetings space
- High energy events
- Strong programming including new formats



# ATTENDANCE PROFESSIONAL TYPE



End User **+6%** over 2022

# **ATTENDANCE**



Corporate **67%** 



Hospitality **35%** 



Healthcare **33%** 



Public Space **32%** 



Education K-12: **24%** Higher Ed: **30%** 



Government **28%** 



Residential **24%** 

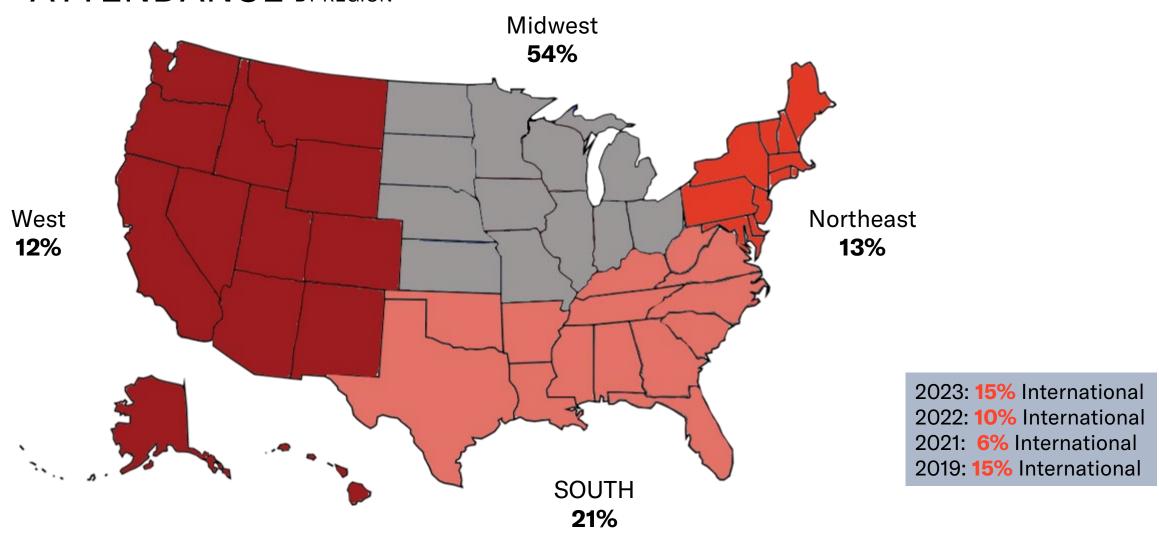


Retail **24%** 

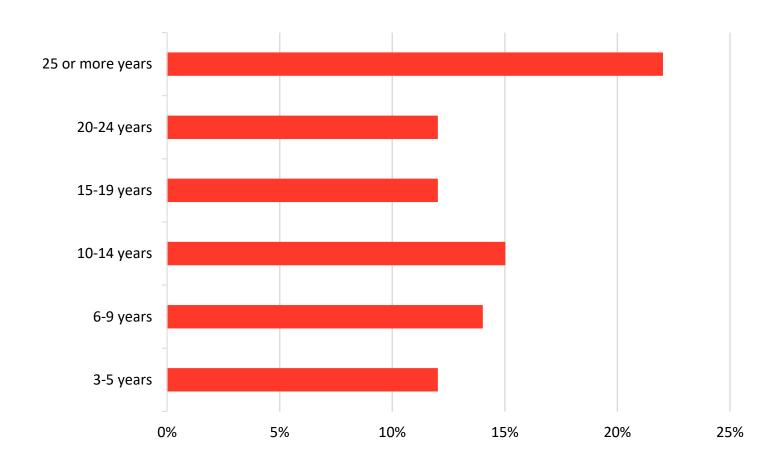
# ATTENDANCE BY POSITION



# ATTENDANCE BY REGION



# ATTENDANCE BY YEARS IN INDUSTRSY



# SOCIAL MEDIA INSTAGRAM, LINKEDIN, X, & FACEBOOK

Year-round Content | Product Spotlights | Exhibitor Takeovers | Onsite Reels

Metrics from June 2022 to June 2023:

**86,500** Total Followers

**+15%** growth

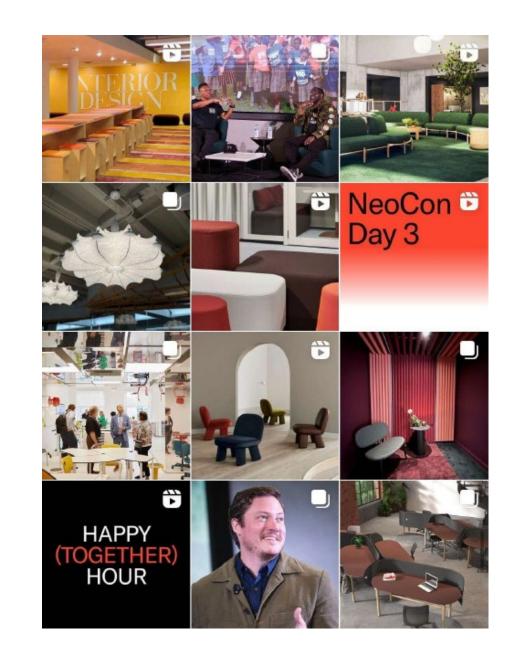
**1,000,000** Total Impressions

**+16%** growth

**55,000** Total Engagements

**+14%** growth

**245,000** Total Video Views in June 2023 +134% Growth in Video Views



### SOCIAL MEDIA INSTAGRAM

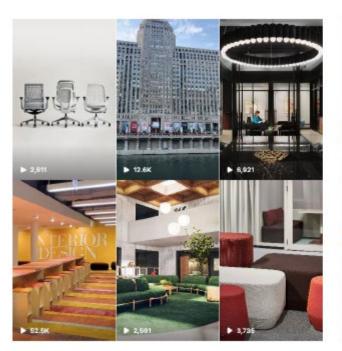
2023 Show Week Highlights

Gained **1,983** Followers **+25%** more growth than 2022 show week

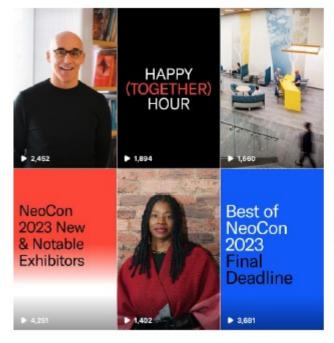
**79,397** Accounts Reached **+309%** more accounts than avg. week

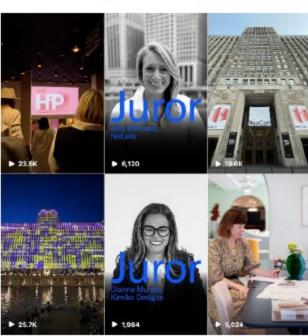
**434,279** Impressions **+27%** from 2022

**10,233** Engagements **+45%** from 2022









# SOCIAL MEDIA LINKEDIN

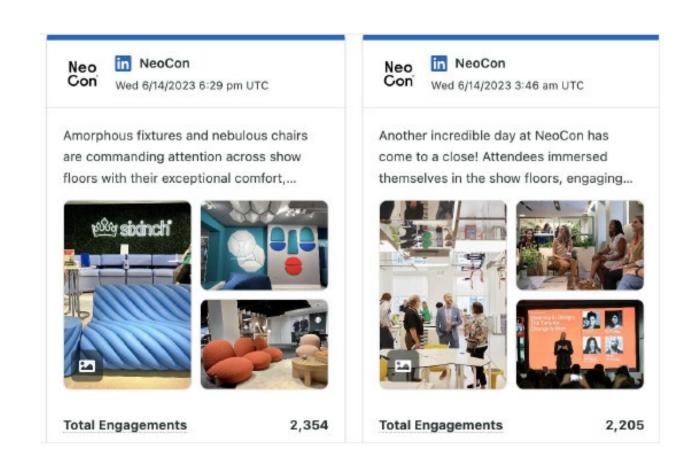
2023 Highlights

Gained **3,002** Followers since NeoCon 2022 +29.56% more growth than 2021-2022

2,965 Total Page Views

**13,460** Total Engagements

**42,577** Total Impressions



### WEBSITE NEOCON.COM

Google Analytics | June 2022 to June 2023

**989,000** Total Page View

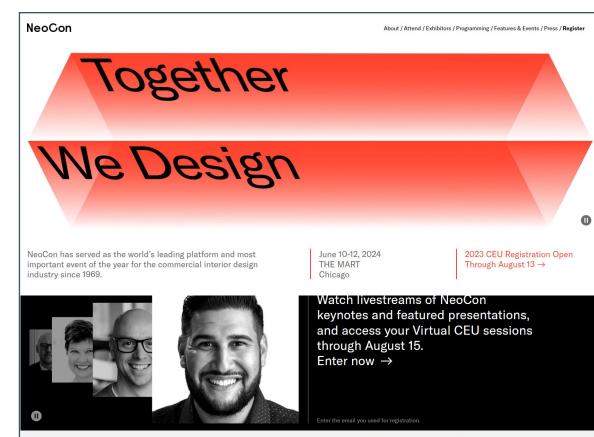
**+8%** growth

834,000 Unique Page Views

**+5%** growth

73,000 Exhibitor Page Views

**321,500** New Users



### The Forefront of Design

With nearly 1 million square feet of exhibition space, NeoCon features game-changing products and services from more than 400 leading companies and emerging players as well as industry partners — providing unparalleled access to the latest and most innovative solutions in commercial design.



# PUBLIC RELATIONS MEDIA REACH

### Overall Media Reach:

\*278,687,636

\*Includes NeoCon show/programming, exhibitor news, newswire pickup, and NeoCon's inclusion in any MART transformation coverage.







# NeoCon 2024

# Design Takes Shape

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NeoCon

# NOTABLE END USER REGISTRANTS

Abbvie Cision

Air Force/Pentagon Citadel HondaJet MDAD Miami International Airport

**GSA** 

Mayo Clinic

Allianz Coca-Cola Hootsuite Microsoft

Allstate Insurance Company Comcast Hyatt Morningstar, Inc.

Amtrak Constellation Brands Hyundai Motor America NAVFAC ML

Army Corps of Engineers Delta Air Lines Indiana University Navistar

Bain & Company, Inc Drexel University Internal Revenue Service Nestle Purina

Bank of America Duke Clinical Research Institute Intuit NetJets

Bayer Duncan Aviation JP Morgan Chase Northrop Grumman

BELL innovations Embraer Kraft Heinz Northwestern Mutual

Blue Cross Blue Shield Emory University LG Electronics Northwestern University

Booz Allen Hamilton Federal Aviation Administration Lockheed Martin - Space NYU Langone Health

Brown University Federal Reserve Board Loma Linda University Health Oracle

BSA LifeStructures Federal Trade Commission Los Alamos National Laboratory Pace University

Capital One Florida State University Iululemon PayPal

Chan Zuckerberg Initiative Ford Motor Company Marquette University PepsiCo

Charles Schwab Google MassMutual Philz Coffee

# CONTINUED...

Pininfarina of America

Port Authority of NY & NJ

Portillo`s Hot Dogs LLC

**Princeton University** 

Purdue University, University Residences

PwC

Raymond James Financial

Rochester Institute of Technology

**Rutgers University** 

San Diego State University Library

**SDNY** 

Shopify

Southern Glazer's Wine & Spirits

Southwest Airlines

Space Telescope Science Institute

SpaceX

St. Jude Children's Research Hospital

Stanford University School of Humanities & Sciences Facilities & Capital Planning

State Farm

**Target** 

TC Energy

Texas Tech University System

The Library of Congress

The New York Times

The Northern Trust Company

The University of Georgia

The University of Memphis

T-Mobile

U.S Department of Veteran Affairs

U.S. Department of Justice-FBI and ATF

U.S. Agency for Global Media

U.S. Army Corps of Engineers

U.S. Department of Commerce - International Trade Administration

U.S. Department of Defense

U.S. Department of Homeland Security

U.S. Department Of Housing & Urban Development

U.S. Department of Transportation

U.S. District Court, Southern District of Indiana

U.S. Federal Trade Commission

U.S. State Department

**United Airlines** 

University of California, Berkeley

University of Chicago

University of Florida

University of Illinois

University of Louisville

University of Michigan

University of Missouri

University of North Carolina

University of North Texas

University of Oklahoma

University of Pennsylvania

University of South Florida

University of Southern California

University of Tennessee

University of Texas at Austin

University of Toronto

University of Victoria

University of Virginia

University of Washington

University of Wisconsin - Madison

Visa

Walgreens

Washington Universtiy

Wendy`s

World Bank

Zoom



### LEASING ACTIVITY

Over 218K sf ft of showroom leasing January 2023 – March 2024 (140k Contract)

# 24 new showrooms, including:

- Tiger Leather
- Frovi (UK)
- Furniture Lab
- Schiavello (Australia)
- Venue
- Thinkspace (UK)
- Stance
- Aku Technologies
- Framery (Switzerland)
- Darran
- Bold Furniture
- Ergocentric
- Fomcore
- Nevins
- Bulo (Belgium)
- Accouo by Sedia Systems
- Nevins
- Mizetto (Switzerland)
- Silen (Estonia)
- Isomi (UK)

# Key renewals (33 total in Contract):

- Haworth Partner Brands
- Pedrali
- Martin Brattrud
- Turf expansion and renewal
- Arcadia expansion and renewal
- Kettal expansion and renewal
- Davis expansion and renewal
- Enwork Renewal
- Emeco Renewal



# EXHIBIT HALL - FL7

70,000 SF of exhibit space in 2024 (10% increase over 2023)

Over 220 Exhibitors

NEW Floor activations and programming

- Climate Positive Solutions Gallery
- Pratt: Emerging Design
- Major capital upgrades include:
  - New elevator lobbies
  - New carpet in main aisles
  - Updated restrooms
  - Upgraded amenity spaces





# **KEYNOTES**

**Bob Weis** Global Entertainment Leader, *Gensler* 

Association Partner:

Sponsored by:

IIDA

THE WALL STREET JOURNAL.

Yinka Ilori British-Nigerian Multi-Disciplinary Artist and Designer

Association Partner:

Sponsored by:





Ruth E. Carter Two-Time Academy-Award Winning Costume Designer

Association Partner:





# FEATURED PRESENTATIONS

This year's Featured Presentations include collaborations with:







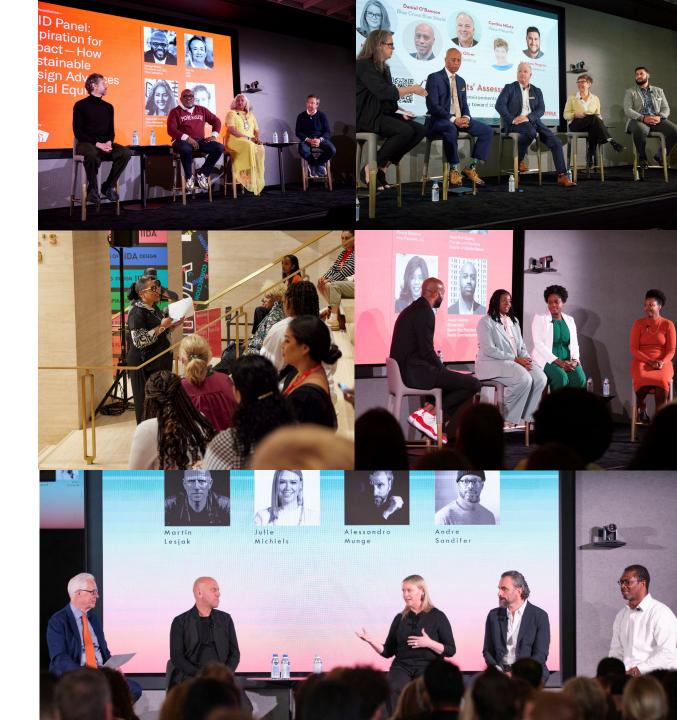






**CRAIN'S CHICAGO BUSINESS** 

**FAST @MPANY** 



# WORKSHOPS

Hues and Harmony: An Artistic Workshop by Ultrafabrics & Pantone

Equity Integration Throughout the Design Process

Surrounding the POD: Insider Secrets of Podcasting

ASID Mentor Exchange



# **CEUS**

Over 50 virtual and onsite CEUs. All CEUs will be available on-demand starting June 10 through September 13.

### **Educational Topics:**

DEI Lighting

Design Skills Public Space

Education Sustainability

Facilities Management Technology

Healthcare Wellness

Hospitality Workplace

**Industry Directions** 



### **NEOCON TALKS**

### In partnership with



### Title sponsor



### **Sponsors**













### **KEY EVENTS**

### Saturday

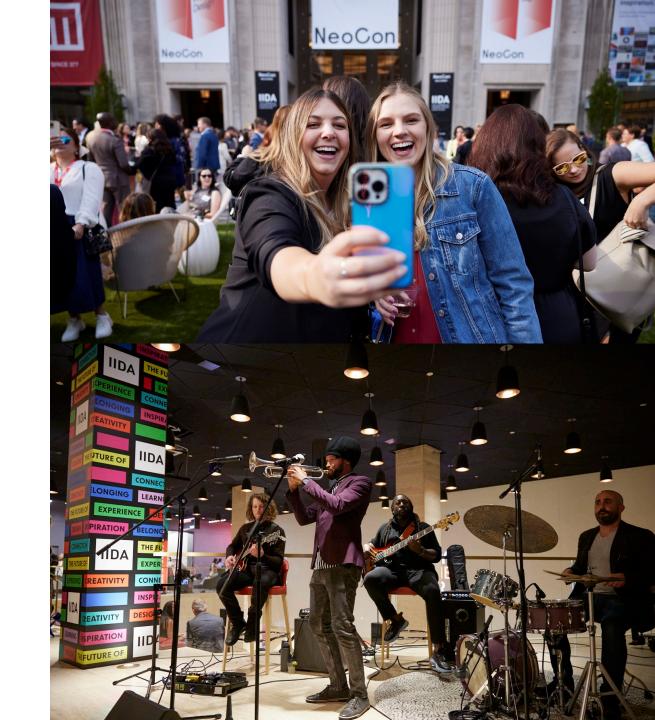
DIFFA Chicago Gala, held at THE MART

### Sunday

- IIDA Annual Meeting
- Interior Design's HiP Awards + Party
- IIDA's Revel in Design Black Tie Gala

### Monday-Wednesday

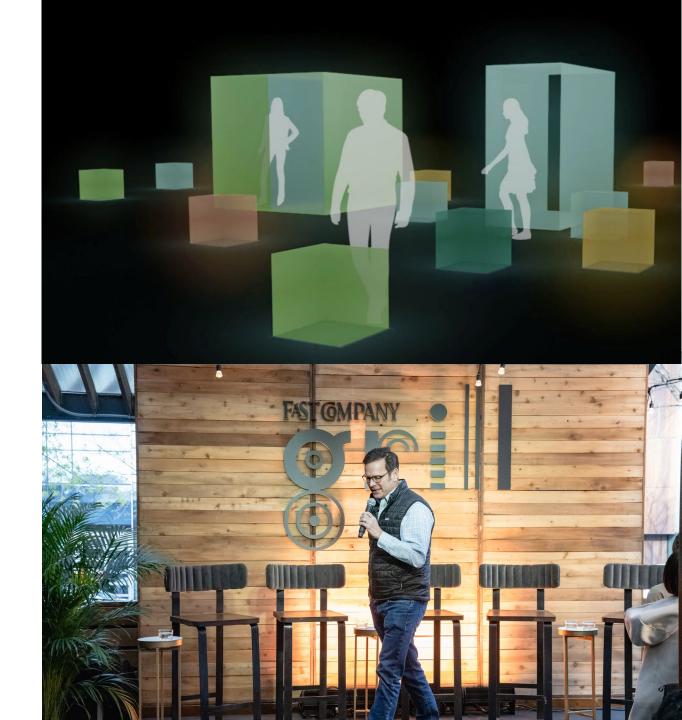
- Best of NeoCon Awards-Winners' Event
- Designing a Better Chicago Happy Hour
- Haworth Party on River Park
- Happy Together Hour
- MRL/NAIRC NeoCon After Hours
- BIFMA Business Breakfast and Presentation



EMERGING DESIGN: SENSORY EXPERIENCE LOUNGE

# FAST COMPANY PARTNERSHIP

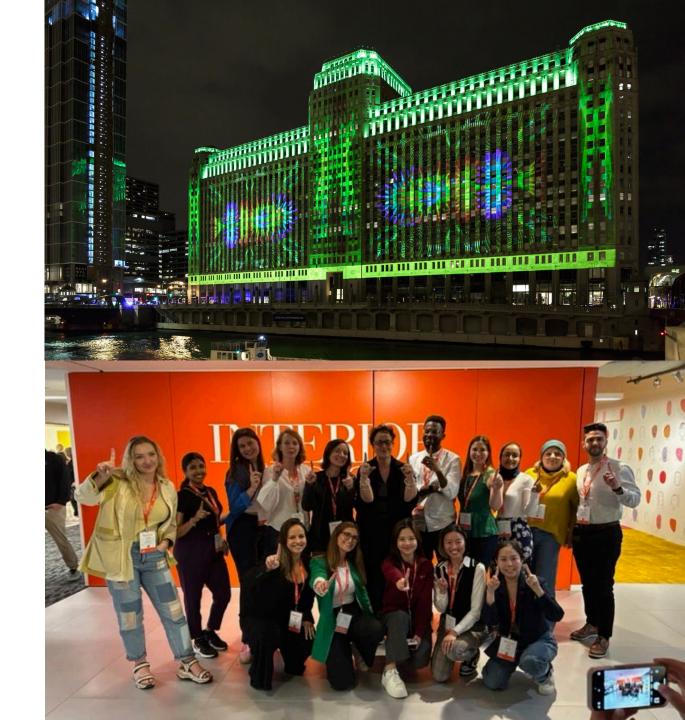
+ SXSW EVENT AT THE FAST COMPANY GRILL



# YINKA ILORI ART ON THE MART PROJECTION LAUNCH

# 1ST NEOCON

Sandow, Interior Design and Metropolis in Partnership with THE MART



# DESIGNSCENE BY SANDOW

# METROPOLIS SUSTAINABILITY LAB



# NEOCON PODCAST STUDIO POWERED BY SURROUND

SPONSORED BY SNAPCAB

# CLIMATE POSITIVE SOLUTIONS GALLERY







# MY RESOURCE LIBRARY









# Connect with us to join NeoCon 2025!

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