

Supply Chain Management solutions for agribusinesses



Panel discussion

Digital Agri Food Collective (DAC)

"Balancing Data Protection and AgTech Innovation: Exploring Ethical Data Sharing in the Agri-Food Sector" 5th September 2024



OVERVIEW OF EPROD

- □ ERP for **Agricultural Supply Chain Management** to our clients:
 - o agricultural commodity traders,
 - o food processors, and
 - farmer cooperatives
- Affordable, off the shelf and easy to integrate platform
- Optimized for low- bandwidth environments
- A unique data generator creating valuable data and insights for clients and their sector stakeholders





MARKET REACH

+30 Sectors:

- ✓ Coffee, cocoa, rubber
- ✓ Grains (rice, maize, sorghum, millet, barley)
- ✓ Pulses (common bean, chickpea, mung bean)
- ✓ Oil crops (soya, sunflower, sesame)
- ✓ Nuts (Cashew, macadamia, almonds, pistachio)
- ✓ Spices
- ✓ Fresh fruits and vegetables
- ✓ Dairy
- ✓ Apiculture
- ✓ Etc.



200 deployments in:

- ✓ Sub-Sahara Africa (21)
- ✓ Afghanistan

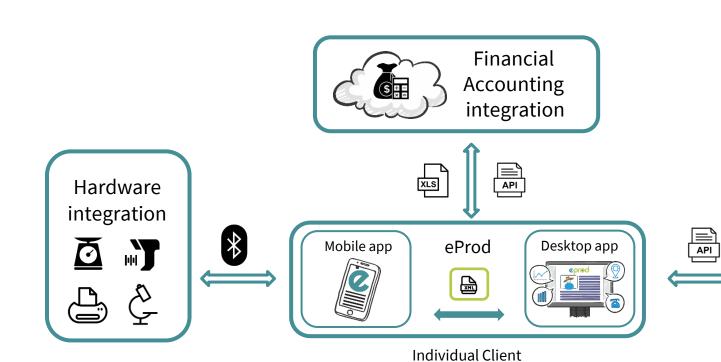
Farmers

√ 350,000 +

SCALE UP

Bundled services





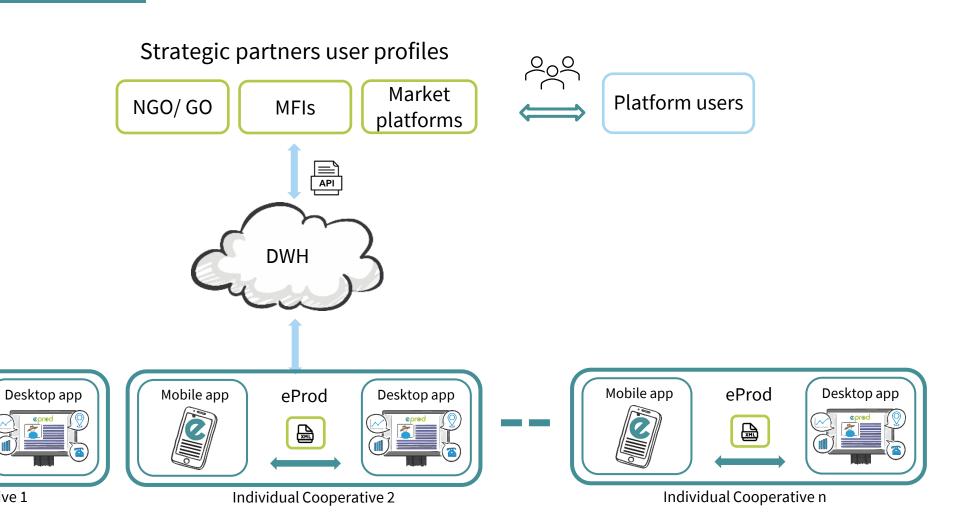
Services integration

- Supply ChainManagement
- Advisory Services
- Financial Access
- Market Linkages

SCALE UP

Offering bundled





eProd

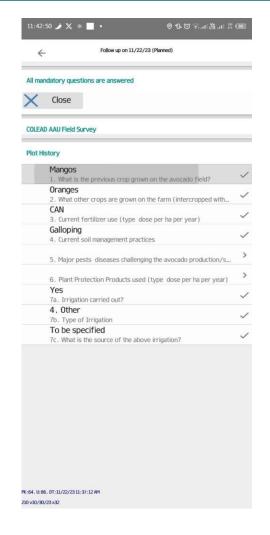
XHL

Mobile app

FIELD DATA COLLECTION

Farmer registration and surveys

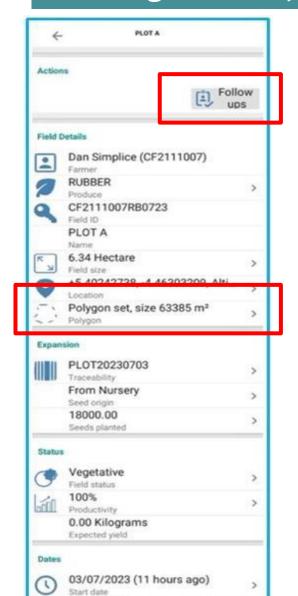


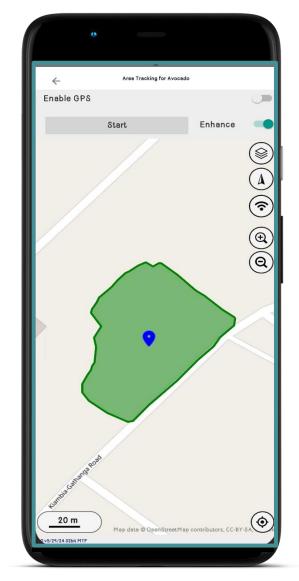




FIELD DATA COLLECTION

Field registration, surveys and polygons



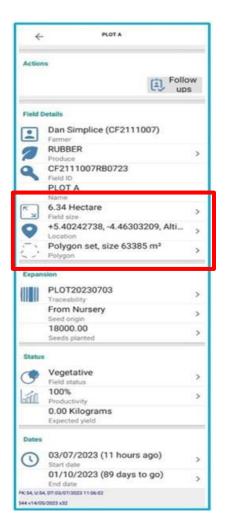


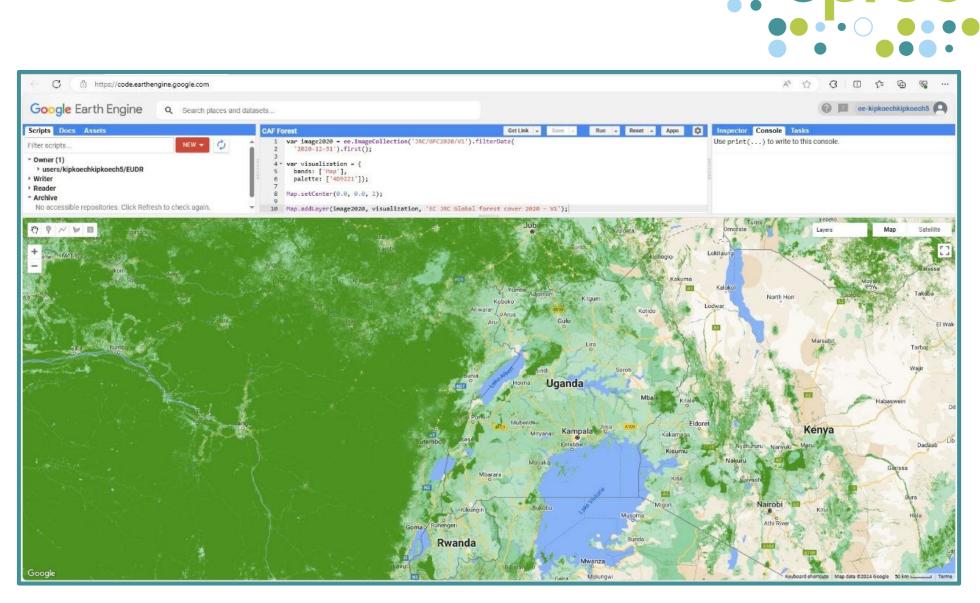


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| NOT a | ll mandatory questions are answered | |
| × | Close | |
| COLEA | D AAU Contact Survey | |
| Farm a | and Revenue Information | |
| | 1. Total land size farm (acres) | > |
| | 2. Number of workers at the farm | > |
| | 3. Yearly revenue from the farm (USHS) | > |
| | 4a. Current membership of any avocado sectoral organization? | > |
| | 4b.If yes, which organization are you a member of? | > |
| | 5. Estimated number of avocado trees on the farm? | > |
| | 6, Last planting date of an avocado field? | > |
| | 7. Avocado productivity of the farm (kg per year)? | > |
| | 8. What is the key market for the avocado? | > |
| | 9. Where is your avocado exported to? | > |
| | 10. If other, which country? | > |
| | 11a.Lowest Selling price of avocados (Min. USHS/kg) | > |
| | 11b. Highest selling price of avocados (Max. USHS/kg) | , |
| | 12a. Who assists you with technical advise? | > |
| | 12b. If other, please specify | |
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ANALYSIS

Polygons





COMPLIANCE: TRUSTED TRANSACTIONS

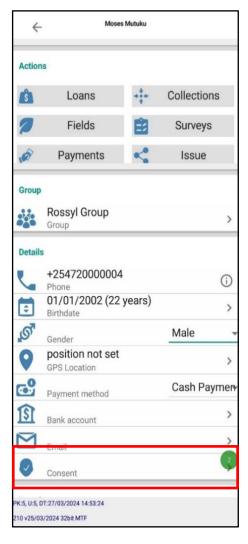
Access to Services

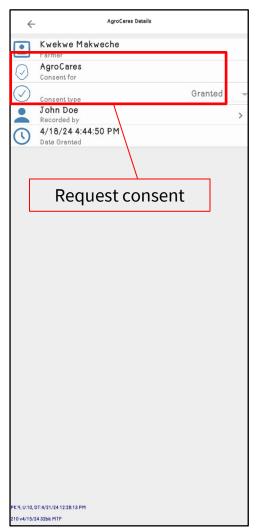


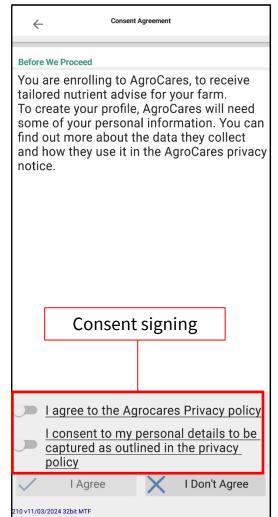


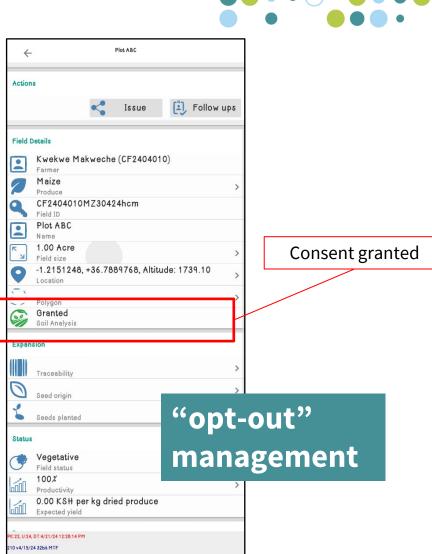
COMPLIANCE: DATA PRIVACY

Sharing "informed consent"







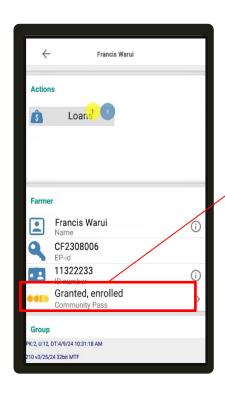


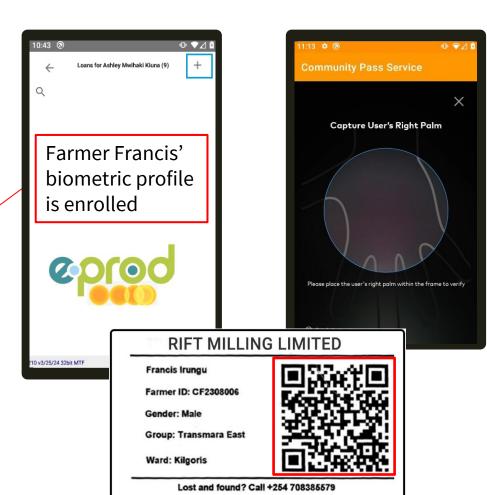


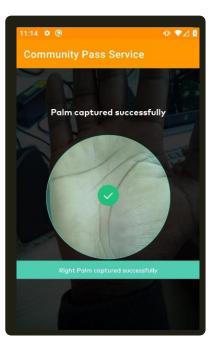
COMPLIANCE: TRUSTED TRANSACTIONS

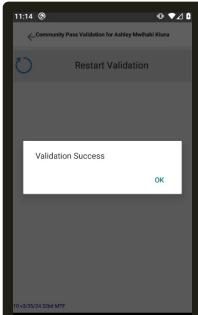
Access to Services









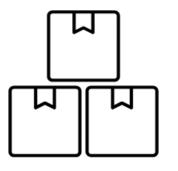


Quality KYC data

Credit balance check via USSD

Scenario: Successful Loan

Origination



White-listed farmers

Welcome Francis Mwangi.

- 1. Loan Limit
- 2. FAQs
- 3. Terms and Conditions



Credit-Scoring Algorithm

Congratulations! Your Loan Limit is KES 50,000.

- 1. Utilize Loan
- 2. Cancel
- 3. Back

Please select your current farming stage.

- 1. Vegetative
- 2. Planting
- 3. Harvesting
- 4. Other

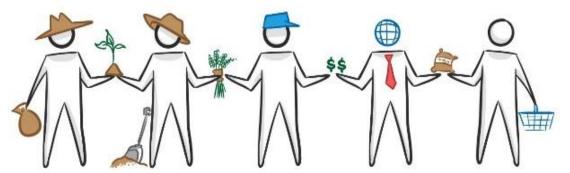
Available farming inputs.

- 1. Fertilizers
- 2. Pesticides
- 3. Farming Equipment
- 4. Other

Farmer are white-listed by the Anchor Firm.

Credit scoring is conducted on the eProd app with data from the eProd database and third-party databases. Rules for scoring algorithm provided by financial institution





Thank you for your interest!

Please contact us for further discussion:



www.eprod-solutions.com

Africa Grains Online: Free online training for food processors and commodity traders









