

Mr. Carlo Messina
Managing Director and Chief Executive Officer
Intesa Sanpaolo
Piazza San Carlo 156
10121 Turin
Italy

Thursday 8 December 2022

Dear Mr. Messina,

I am writing to share ShareAction's 2022 banking survey '**In Debt to the Planet. An assessment of the 25 largest European banks' biodiversity and climate strategies**'. We are extremely grateful for your contribution to our report and for all the positive engagement we have had this year with Intesa Sanpaolo.

With COP27 now behind us and little progress made, we need the financial sector to lead the way if we are to reach the Paris climate goal net-zero by 2050. Banks have the opportunity to play a critical role by reducing the financing of harmful activities and increasing the finance to low-carbon alternatives.

The report assesses the themes critical to achieving net zero by 2050 and ranked banks based on the performance of their policies. We also highlight leading practice and call out banks whose policies are falling behind their peers.

Our research shows that Europe's largest banks are not yet doing enough to address the twin crises of climate change and biodiversity loss. This exposes banks to risks which pose a serious threat to future revenue and reputation, as well as posing material risks to our planet and everyone on it. While we recognise that the turbulent economic and political environment this year has created challenges, we urge banks to urgently strengthen their climate change and biodiversity policies.

We would like to commend Intesa Sanpaolo for committing to phase-out financing to fracking, oil sands, and Arctic oil & gas by 2030 or sooner. Based on our analysis, your organisation ranked 16th with an overall score of 42% which is equivalent to a C+ grade. The climate change section of our questionnaire accounting for two-thirds of the marks. Intesa Sanpaolo scored 48% of the points in the climate section and 30% in the biodiversity section.

To support you with identifying priorities for 2023, we have outlined three key asks for climate change and one key ask for biodiversity for Intesa Sanpaolo which will be the focus of our engagement next year:

- Set a 2030 overarching target to reflect its fair share of absolute emissions reduction across all activities.
- Set a coal phase out target for thermal power and require clients with exposure to thermal coal power and mining publish a phase-out plan in line with the bank's own by a specific date.
- Measure and disclose fossil fuel targets using absolute emission metrics.

Biodiversity loss poses material risks to banks and requires urgent action. We encourage Intesa Sanpaolo to prioritise taking action on biodiversity loss with the same urgency as climate change and publish a standalone biodiversity strategy ahead of its 2024 AGM.

We are committed to engaging with and supporting Intesa Sanpaolo in the development of its policies and targets, and hope that our constructive dialogue will continue throughout 2023. As a next step, the banking team would appreciate the opportunity to present our report to you in the new year. Leyla Arpacioğlu, Engagement Manager (Banks – Climate change and Biodiversity), will be in touch shortly to organise this with you.

I truly wish you and your team a wonderful Christmas break and I'm looking forward to building on our valuable relationship in 2023.

Warm regards,

A handwritten signature in black ink that reads "Catherine Howarth". The signature is written in a cursive style with a large initial 'C' and a long, sweeping tail on the 'H'.

Catherine Howarth

CEO

ShareAction