

Important Information about Business Plan Advanced Seminar Summer Semester 2022

Seminar schedule

See below

Course Application

Every team member has to apply via Typeform to accept the Privacy Policy of UnternehmerTUM GmbH <https://utum.typeform.com/bpa-seminar>

Deregistration is possible, a registration via Campus TUMonline is neither necessary nor possible

Kick Off attendance

26.04.2022 UnternehmerTUM Room Anton, Lichtenbergstraße 6, Garching

Mandatory for every team member!

The seminar is held hybrid! All pitch sessions will be in Garching, all input sessions will be online, additional Meetings with the coach/lecturer could be online or in person!

Workload

The seminar requires around 10 hours of work per week and participant

Depending on your faculty the seminar is usually accredited for 6 ECTS

Please check with your Student Office or Examination Office

Communication

Slack is the main communication tool: join.slack.com/t/utum-techtalents/signup

Write us an email to techtalents@unternehmertum.de if you have a personal request or contact directly [@Stefanie Guttleber](#) on Slack, she will answer within a day

Personal coach

Every team gets a personal coach and we highly recommend trying the sessions with your coach/lecturer, they want to help you to develop.

Schedule Business Plan Advanced Seminar Summer Semester 2022

Note: Meetings with your coach/lecturer are additional to this schedule

Date	Topic	Location
03.04.2022 23:59	Application deadline	online
26.04.2022 14-18 Uhr	Kick-Off & Pitches all teams	Offline, UnternehmerTUM Room Anton, Lichtenbergstraße 6, Garching

03.05.2022 15.30-18 Uhr	Input Session 1	online via Zoom
17.05.2022 15.30-18 Uhr	Input Session 2	online via Zoom
31.05.2022 14-18 Uhr	Midterm pitches	Offline, UnternehmerTUM Room Anton, Lichtenbergstraße 6, Garching
02.06.2022 9-13 Uhr	Input Session VC Negotiation	Mandatory for all teams, who want to do the VC Negotiation Session
21.06.2022 15.30-18 Uhr	Input Session3	online via Zoom
28.06.2022	Input Session4	online via Zoom
30.06./01.07.2022 10-16 Uhr (individual slots)	Negotiation Sessions with VC Lab	optional*
05.07.2022 14-18 Uhr	Dry Runs for finals	
19.07.2022 (individual slot)	Final presentations (individual slots)	UnternehmerTUM, Lichtenbergstraße 6. Garching
20.07.2022 23:59	Deadline hand in Read Deck	online

* This is an opportunity you can choose if you think it is something you may face in the future. The VC Teams will join us at the first pitch session and Midterm. You as a team can get to know them and decide if you want to do a Term Sheet Negotiation with them. The Negotiation replaces the Final Presentation and will also be graded. In June after the midterm the lecturer of VC Lab also offers you a Negotiation training, so you will be well prepared. You don't need to decide in advance if you want to do the Negotiation or the final pitch. You can also listen first to the lecturer Maximilian Vrecko, he will join our first pitch session and then afterwards you can decide until June 1, 2022. If you want to do the Negotiation you as a team must participate in the Negotiation Input Session!