Important Information about
Business Plan Basic Seminar Winter Semester ‘22

Seminar Schedule
See below, (version 14.9.22)

Course Registration
Every single participant has to register via online form on our website to accept the Privacy Policy of UnternehmerTUM GmbH: registration form
A registration via Campus TUMonline is neither necessary nor possible

Team Formation & Registration
Interdisciplinary teams of 3-4 students (min 2 ppl, max 5 ppl)
See schedule below for team formation opportunities
Team registration until 30.10.2022 (once per team, you will receive the link during Kickoff and on Slack)

Kickoff Attendance
26.10.2022 ONLINE via Zoom (PW: bpg22, start 18:00 h)
Mandatory for every team member!

The Seminar is held online - your Team & Coach Meetings can of course be onsite!
Online Team Finding & Ideation, and Kickoff via Zoom
Online Sessions, Lecturer Consultation Hours, Exam Tips (flipped classroom)
Online MidTerm Pitch (upload of video and text)
Teamwork (online or offline, free choice)
Online Final Presentation

Workload
The seminar requires 7-10 hours of work per week and participant
Depending on your faculty the seminar is usually accredited for 3-4 ECTS
Please check with your Student or Examination Office

Grading
Registration for exam (means for final presentation) in TUMonline middle of the semester
1. 30% Prototype: As close to functional prototype as possible, must be interactive
2. 30% Business plan read deck of 7 to 10 slides
3. 40% 8-minute Pitch Presentation
*If you don't need a grade you don't have to hand in a business plan read deck. You only need to bring your prototype and hold an informal pitch.*

Communication
Slack is the main communication tool: join.slack.com/t/utum-techtalents/signup go to channel # bpg_22w
Write an email to christian.orth@unternehmertum.de if you have a personal request or contact directly @Christian Orth on Slack, he will answer within a day
A Personal Coach for Every Team
A personal coach is highly recommended to get the most out of the seminar! If you choose to work with a coach, you will have regular meetings with him or her in addition to the Online Sessions.

Schedule Business Plan Basic Seminar Winter Semester ‘22

<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
<th>Attendance</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>19.10.2022</td>
<td>Info Session about UnternehmerTUM courses</td>
<td>Optional</td>
<td>hybrid: Zoom &amp; TUM ERI 001 Lichtenbergstr. 6</td>
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<tr>
<td>24.10.2022</td>
<td>Team Finding and Ideation</td>
<td>Optional</td>
<td>Zoom PW: bpg22</td>
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<tr>
<td>26.10.2022</td>
<td>Kickoff Business Plan Basic Seminar</td>
<td>Mandatory for all team members</td>
<td>Zoom PW: bpg22</td>
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<tr>
<td>30.10.2022</td>
<td>Deadline Team Registration</td>
<td>Mandatory, one registration per team</td>
<td>online</td>
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<tr>
<td>2.11.2022</td>
<td>First Online Session on problem, solution, prototyping, business model</td>
<td>Mandatory (at least 1 person per team)</td>
<td>Zoom PW: bpg22</td>
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<tr>
<td>During weeks 44 through 47</td>
<td>Two meetings with your coach</td>
<td>Mandatory</td>
<td>online or offline</td>
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<tr>
<td>28.11.2022</td>
<td>MidTerm Pitch (as online team deliverable, written feedback)</td>
<td>Mandatory for all team members</td>
<td>online upload</td>
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<tr>
<td>30.11.2022</td>
<td>Second Online Session on market, competition, financials, Minimum Viable Product, business plan</td>
<td>Mandatory (at least 1 person per team)</td>
<td>Zoom PW: bpg22</td>
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<tr>
<td>During weeks 48 through 3</td>
<td>Two meetings with your coach</td>
<td>Mandatory</td>
<td>online or offline</td>
</tr>
<tr>
<td>14.12.2022</td>
<td>Lecturer Consultation Hours</td>
<td>Optional</td>
<td>Zoom waiting room</td>
</tr>
<tr>
<td>11.1.2023</td>
<td>Important: Exam Tips!</td>
<td>Mandatory (at least 1 person per team)</td>
<td>Zoom PW: bpg23</td>
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<tr>
<td>Date</td>
<td>Event Description</td>
<td>Duration</td>
<td>Location</td>
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<tr>
<td>20.1.2023 10:00-13:00</td>
<td>Presentation Training workshop with professional trainer</td>
<td>Optional</td>
<td>online or on-site in Garching UnternehmerTUM</td>
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<tr>
<td>During weeks 3 through 4</td>
<td>Dry Run of the final presentation with your coach</td>
<td>Mandatory</td>
<td>online or offline</td>
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<tr>
<td>30.1. to 2.2.2023 individual dates</td>
<td>BPG Final Presentations Mandatory for all team members</td>
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<td>Zoom waiting room</td>
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Questions? Answers!

- **Is this course open to everyone?**  
  Yes, it is! No matter your semester or academic institution, at UnternehmerTUM Academy for Innovators you’re very welcome.

- **How many ECTS do I get for this course?**  
  The number of credits depends on your field of study. Usually the seminar is accredited for 3-4 ECTS. Please, check with your study advisor.

- **I registered for an UnternehmerTUM Academy course through the website, but the course is not appearing in TUMonline. Am I actually enrolled? Will I get ECTS?**  
  During the exam registration period your course organizer will tell you how to register for the course exam with TUMonline. Only after you register for the exam will this course appear in TUMonline. ECTS are awarded after you complete the course and grades have been submitted.

- **Can I attend this course every semester?**  
  Yes, you can! We offer this course in summer and winter semesters.

- **Do I get MakerSpace access along with this course?**  
  Absolutely! You get 3 months free access with an L membership.

- **Do I already have to have an idea?**  
  Not at all! You can join someone who has an idea and form an interdisciplinary team of 3-4 students.

- **Can I do this course on my own?**  
  Nope! You need to form an interdisciplinary team of 3-4 students. We’ll help with that at the beginning of the course.

- **Will I learn how to write a business plan?**  
  Yes, of course! But keep in mind that the business plan is only the last step of a long journey, and that we focus way more on hands-on and real-life experiences than theory.