



Commercial Property Lawyer

Department: Commercial Property
Responsible to: Head of Commercial Property

Our specialist team of commercial property lawyers has a common sense, no-nonsense approach to getting results. We know commercial property transactions and the property market in London and Kent and believe there is a solution to every problem.

We act for the SME sector which include fast-growing entrepreneurial businesses, high street businesses, the hospitality market, GP and dental practices, pharmacies, manufacturing and family businesses and professional services firms. We also act for SME developers, portfolio Landlords, institutional and private investors, charities, lenders, and landowners and businesses with substantial portfolios. We have the capacity to handle substantial workloads and work to tight deadlines.

Client service is at the heart of our Business as is developing and expanding an already successful team.

Required knowledge and experience

We are seeking a Commercial Property Lawyer with at least seven years PQE who currently specialises in Commercial Property. The ideal candidate must have significant land development experience, experience in landlord and tenant transactions, lease renewals, purchase and sale of businesses and investment properties, general commercial conveyancing, and real estate finance.

The ideal candidate must have contacts in the Sevenoaks area, an established reputation, and a client following would be desirable. Good teamwork and collaborative skills are essential, as well as a commercial approach to their work and someone who prioritises client care.

We are looking for an individual who:

- Has strong business development acumen and the ability to generate new work.
- Can build strong relationships with clients and colleagues.
- Has ambition and the drive to succeed.

Our vision for this role is to identify someone who can drive new business and grow the Sevenoaks team, and move into a Team Leader role.

Bromley

London

Sevenoaks

West Wickham

Thackray Williams LLP is a limited liability partnership registered in England & Wales (Registered Number OC333759) and authorised and regulated by the Solicitors Regulation Authority. A list of members is available for inspection at our registered office at 32-40 Widmore Road Bromley Kent BR1 1RY. We use the term "partner" to refer to a member of Thackray Williams LLP or a consultant or employee who is a lawyer with equivalent standing and qualifications.



Role

As part of our specialist commercial property team, this is a fee earning role requiring high standards of accuracy and efficiency with confident delivery of day to day commercial requirements. The ability to handle transactional and advisory work is a must as is the ability to develop existing and new client relationships.

The department is growing and is an integral part of the future plans for Thackray Williams. As such there will be a requirement to assist in business development and marketing of the firm (both face to face and using social media in line with the contents of the business and departmental plans).

The ideal candidate will have already developed ongoing relationships with third party referrers. Having a collegiate and collaborative approach to the team and the wider firm is also important.

Main Responsibilities

- Process instructions in accordance with established procedures of both good practice and the firm's quality system and risk management processes
- Assist in marketing activities and maintain appropriate professional relationships with referrers and clients
- Work in a cross disciplinary way with other departments within the firm and on a cross referral basis (promoting the services of teams from across the firm whenever the opportunity arises)
- Introduce new clients to the firm
- Identify and attend appropriate networking opportunities
- Effect financial controls for matters under supervision in conjunction with the Head of Department complying with the SRA accounts roles
- Play an active role within the team and support team members during busy times
- Take responsibility for delegated work, ask for guidance in respect of matters that are unclear and report errors which need to be resolved
- Involve support staff in an effective way
- Adopt knowledge sharing behaviours at team, departmental and firm level
- Comply with the requirements of the SRA's Continuing Competence Statement and identify specific training needs
- Attend appropriate informal and formal training
- Promote the firm's core values and branding
- Supervise the work of any direct reports



- Embrace change and set an example to more junior staff

Person Specification

- A minimum of 7 years PQE
- Must be working in, or have significant experience of Commercial Property, and in particular land development experience.
- Self-sufficient and able to work with minimum supervision
- Ability to relate to clients at all levels and demonstrate excellent levels of client care
- Good team player with collegiate and collaborative approach
- Excellent communication skills
- Ability to forge and develop business relationships with an enthusiasm for networking and business development face to face and using social media
- The ideal candidate will have already developed ongoing relationships with third party referrers.
- Commercial acumen and appreciation of financial fundamentals
- Genuine desire to be involved in the future growth plans for the firm

Core Competencies

The firm has a comprehensive set of core competencies that represent the behaviours we require from all staff within the firm. Incorporated within this framework are our core values of:

- Honesty and integrity
- Open to change
- Pursuit of excellence
- Support of others