

**Serving the Marine & Shipping
Industry since 1983**

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TOWER



Tower was founded in 1983 by the Aris family and our chairman, Daniel Aris, continues to be fully invested in the company's focus on the shipping and marine industry.

Our mission is for people to work safer, be better. We achieve this by providing intelligent solutions that protect people and enhance their environment.

We're always looking forward and thinking ahead, working with manufacturers to develop innovative and sustainable solutions that help our client partners achieve more and grow.

Whether your workplace is on deck or dockside, you're a ship operator or a boat builder, there can be no compromise when it comes to safety.

We're helping to protect people in port and at sea with best-in-class PPE, workwear and safety equipment.

Tower is so much more than a supplier. Harnessing decades of experience, we consult on what and how you could be buying better to enhance safety in dangerous working environments.

“Tower’s Marine Division provide market-leading and comprehensive ‘head-to-toe’ safety. We deliver trusted advice and knowledge to customers, with a product range that meets all their needs.”

Chris Silverwood, Divisional Managing Director – Marine

...work safer, be better.

About us



We've served the marine and shipping sectors for nearly 40 years.

Working with some of the most well known names in the industry, we've built an impressive range of products and solutions that focus on innovation, added value and partnership.

We're a BSiF registered safety supplier and Sedex buyer and supplier, with ISO 9001, 14001 and 45001 accreditations. We're a Supply Chain Sustainability School member and care about using recycled materials, improving product longevity, and developing sustainable product solutions.

As an IMPA and Diamond CLIA member, we regularly attend Seawork and Seatrade.

We provide solutions for health & safety, clothing, hygiene, and hospitality through knowledgeable and experienced teams. We also deliver value-add services such as our online Ctrl Cloud platform and in-house garment badging capability.

We provide for customers by prioritising health, safety, and wellbeing with a range of products and innovative solutions. Hundreds of mariners and stevedores are protected by Tower PPE and workwear, and our hospitality and hygiene consumables are used by thousands of seafarers.

Here's just some of the companies we supply:

TOWER

Our Customers



Boatyards, Marinas & Ports



Cargo and Shipping



WILLIAMS SHIPPING



Wallenius
Wilhelmsen



Ferry Companies



Luxury Yachts



Ship management



...work safer, be better.

Products



PPE

A full range of Personal Protective Equipment to fulfil the needs of marine and shipping clients.

- Head protection
- Eye protection
- Hearing protection
- Respiratory
- Hand protection
- Safety footwear
- Protective clothing
- Specialist PPE



Hospitality

Solutions for all kitchen and hospitality needs for front and back-of-house, whether it's for staff, passengers, or clients.

- Catering equipment
- Kitchenware
- Tableware
- Toiletries
- Paper products



Cleaning

We work with manufacturers and clients to reduce environmental impact through innovative solutions. We can also review product use and cleaning processes, to help improve hygiene & safety, reduce waste, and save costs.

- Cleaning supplies
- Janitorial equipment



Uniform & Workwear

We have a full range of solutions for all roles from our standard range or bespoke to your requirements.

- Corporate clothing
- Workwear
- Protective clothing
- Uniform
- Accessories (caps, epaulettes, ties etc)



Technical

Tower can provide technical solutions for any situation and challenging work environments, such as:

- Breathing equipment
- Height safety
- Confined spaces
- Fire protection
- Spill control



Survival

Critical lifesaving equipment.

- Life jackets
- Immersion suits
- Flotation devices
- Survival suits for extreme environments
- Life jacket and safety equipment servicing

...work safer, be better.

Logistics



Tower delivers daily throughout the UK and Ireland direct to client sites, distribution centres or shipside. For our shipping and marine clients who require bulk or container deliveries, we have dedicated warehouse and distribution facilities to fulfil these needs.

We work with logistics partners who share the same values towards protecting the environment and sustainability. Our preferred partners' green credentials include changeover to EV delivery fleets, carbon offsetting, reducing journeys and carbon footprints, and using 100% renewable energy.



TOWER



Our range of distribution, stocking and storage options ensures there's a solution to every requirement. Our experience in this sector has enabled us to develop our process for shipperside deliveries and build up a network of trusted logistics partners who support delivery of the final mile.

With partner hubs in Breda and Genoa, we support vessels throughout Europe. Tower have completed deliveries worldwide to over 30 international ports in over 20 countries.



Our Logistic Solutions

We achieve on-time-in-full delivery of 99.5% of over 2,000 product lines supplied to clients' vessels worldwide. We implement stock management solutions to provide customers and their staff with immediate 24/7, 365 access to products.

From the latest unmanned, closed choke RFID solutions that automate the allocation of product to staff and update the replenishment plan, to vending and consignment applications that provide the same stock benefit. And you only pay for what you use, after you use it.

...work safer, be better.



SUSTAINABLE DEVELOPMENT GOALS

We're supporting the removal of single use plastic products. Paving the way for the marine industry to fully embrace a circular economy.



The marine industry is actively promoting the drive for a more sustainable environment, supporting the UN 2030 agenda through carbon reduction, environmental protection and preservation, and reducing the number of resources used.

A key element to this is the use of items on board vessels, particularly plastics and chemicals. With the goals of Reduce, Reuse and Recycle, changes such as the reduction (and ideally elimination) of single use plastics onboard vessels can have a major impact.

It's estimated that there are 5,000 billion pieces of plastic currently floating in our oceans worldwide with an extra 12.7 tonnes of plastic added every year. The IMPA SAVE 'Getting to Zero' initiative aims to reduce the nearly 1 billion drinking water plastic bottles used annually by the shipping industry by inviting solutions to plastic bottled drinking water.

Another initiative is to achieve zero use of chemicals for sanitising kitchens and cabins, and there are already solutions available to help achieve this.



What can we do?

Here's some ways you can achieve sustainability through continuous improvement and innovation:

- Reduced, recycled and recyclable packaging
- Products made from recycled materials
- Recyclable and reusable products
- Biodegradable products
- Carbon neutral products



We're always helping clients become more sustainable, so talk to us today about all the innovations and solutions we have available, from water-based cleaning and sanitising to recycling of workwear and PPE.

...work safer, be better.

Take control of your PPE

Our innovative solution lets you buy PPE from a BSiF Registered Safety Supplier and save up to 20% and improve operational efficiency.

Tower's Ctrl Cloud ordering platform allows you to take control of your PPE from requisition through to recycling old products.

<p>Ctrl your catalogue</p> <p>from  to </p>	<p>Ctrl how many</p> <p> 1  3  1  5</p>	<p>Ctrl who gets what?</p> <p> ✓  ✗  ✗  ✓</p>	<p>Ctrl your deliveries</p> 
<p>Ctrl PPE issuing</p> 	<p>Ctrl your budget</p> <p>from £ £ £ £ £ to £</p>	<p>Ctrl your invoices</p> <p>from  to </p>	<p>Ctrl PPE replenish</p> 

Working with clients to achieve:

- **Control**
- **Compliance**
- **Standardisation**
- **Rationalisation**
- **Cost Savings**

How our clients have benefitted:

Range rationalisation and control resulting in 41% savings – Major Transport Company

Improved clothing with controlled ordering and usage saved £5.1 million over 3 years – Major Energy Company

From 30+ suppliers, duplicate products, and varied methods of trading to one supplier, with a rationalised standard catalogue and controlled ordering – Multinational Aggregates Supplier

Ctrl Cloud is our online ordering and control platform

- Customise with your own company logo and branding
- Decide who has access to your Ctrl Cloud and what their permissions are
- Control what users can view and access
- Control the order flow – who can place orders, whether orders require approval before they are submitted to Tower
- Control how much can be ordered with product allocations by user or role
- Control delivery with pre-set name and address lists
- Track orders and usage through the reporting options



Clients using Ctrl Cloud



Transport for London



RED FUNNEL



SSE

...work safer, be better.

Work safer, be better.

Whether you work on land, at sea, or in the air, we're committed to ensuring you're safe, protected and the best you can be every day.

We are more than a supplier

We are a proactive partner, helping our customers to regain control and enhance efficiency through innovative health, safety and hygiene solutions. By choosing Tower, you benefit from our extensive product range, subject matter expertise and our unwavering dedication to delivering on-time and in-full.

We are proactive in our approach

We've made it our business to understand your market, so that we're set up to address challenges before they become issues. Anyone can supply products, but we take a consultative approach to ensure our customers truly benefit from our expertise. We're currently helping businesses to mitigate against supply issues and accelerate their sustainability journeys.

We are passionate about what we do

We're known for our personal service, but also for being able to solve challenges of any size. Tower began as a family business in 1983 and we've maintained those values and ethics – even as we've grown into a multi-million-pound business and implemented a vast array of intelligent products and solutions.

We build strong relationships

And not just with our customers. We're proud of the relationships we've built with our trusted suppliers. These relationships enable us to be proactive in the way we innovate to meet industry challenges and ensure we're recommending best-in-class health, safety and hygiene products.

Whether you're searching for an expert in PPE, a partner to guide your sustainability journey, or a consultant who can reduce your overall costs, Tower can support with all your health, safety and hygiene requirements.

Contact us



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