

Welcome to Tower



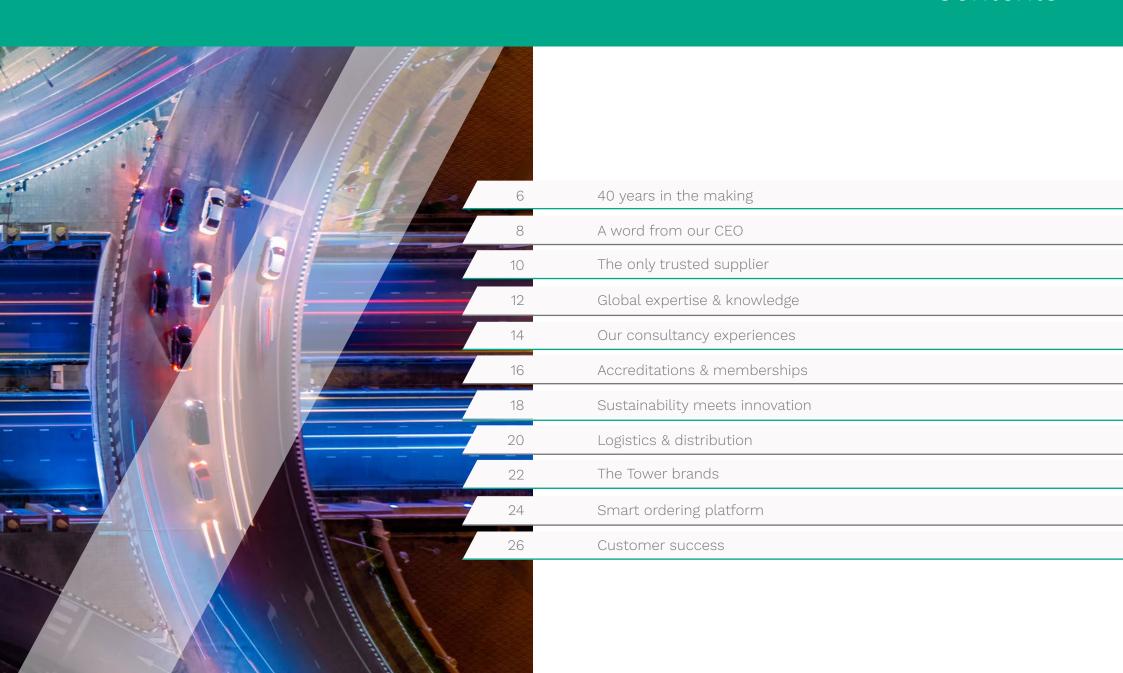
With a unique understanding of markets, we can address challenges before they arise. Anyone can supply products, but Tower's consultative approach ensures customers always benefit from our expertise, helping to mitigate transitions & supply issues, and accelerate sustainability journeys.

Our team of experts work side-by-side with customers to develop close relationships focussed on experience, partnership, innovation, and sustainability. And we have the accreditations, credentials, standards, knowledge, and expertise, to be the only supply partner any business will ever need.





Contents







40 years in the making



We believe in using innovation to meet industry challenges headon, whilst ensuring we're recommending best-in-class products. And our belief in mutually beneficial partnerships helps us support a sustainable global supply chain whilst also delivering on the direct needs of our customers.

With a commitment to ensuring everyone makes it home safe every day, we help businesses around the globe find the right solutions that keep them protected at work, save on spend, reduce waste, consolidate orders, improve cost-in-use, and create a better end-user experience.





A word from our CEO



"As CEO, I help ensure Tower's forward-thinking approach to sustainability, innovation, and unrivalled services make us the supplier of choice in every sector we operate in. As a proactive partner, we help customers regain control and enhance efficiency through health, safety, and hygiene solutions. Customers also get access to our extensive product range, subject matter expertise and our unwavering dedication to delivering on-time and in-full."



Charles Aris
CEO





The only trusted supplier



We can be trusted to deliver more as a supplier partner. And we make the transition over to Tower effortless and smooth by aligning existing solutions with our own. We understand when and how to brand workwear & uniform and provide a consistently reliable service delivering on-time and in-full.

Our expert teams are uniquely trained in each sector they work in, attending events and staying updated on the latest industry changes. This makes Tower a trusted voice in health, safety, and hygiene to multiple global industries, to deliver a real difference to every business we work with.



Global expertise & knowledge



We transform the industries we operate in and use our insight and product knowledge to solve complex challenges, promote sustainability, and create long-term value. That's why we work with customers who represent the biggest names in their industry, such as The AA, Carnival, and SSE.

We work at the leading edge of the sectors we work in, helping to change the industry by working with manufacturers to develop game-changing solutions that are adopted quickly by our customers, such as our lightweight FR & arc products, and our sustainable cleaning solutions.





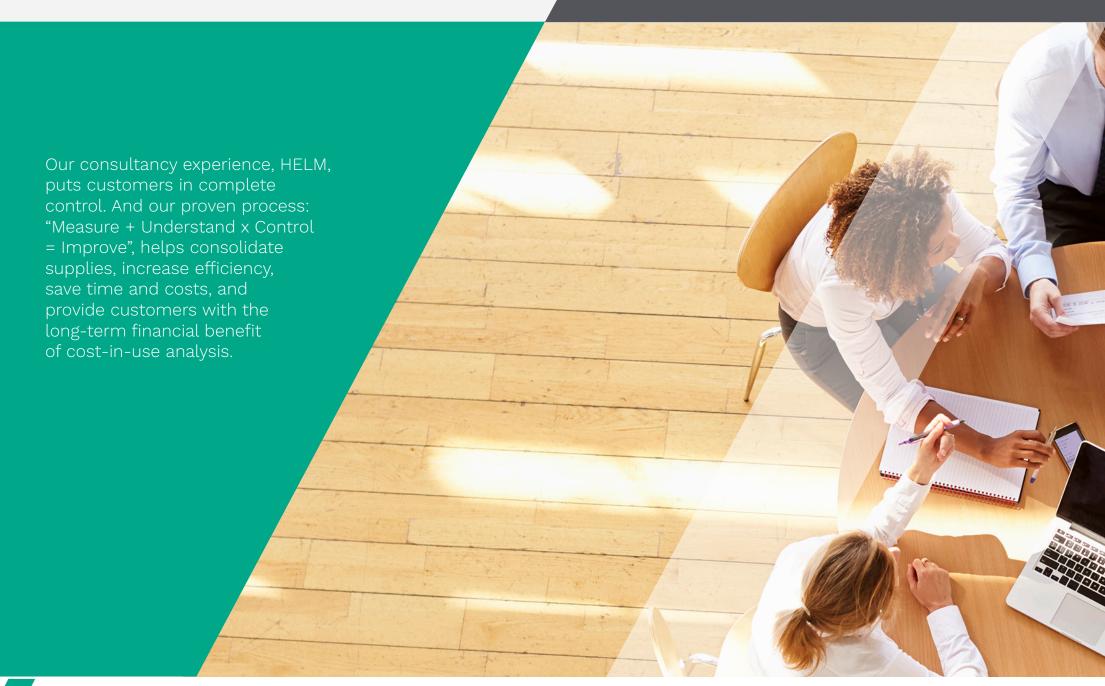












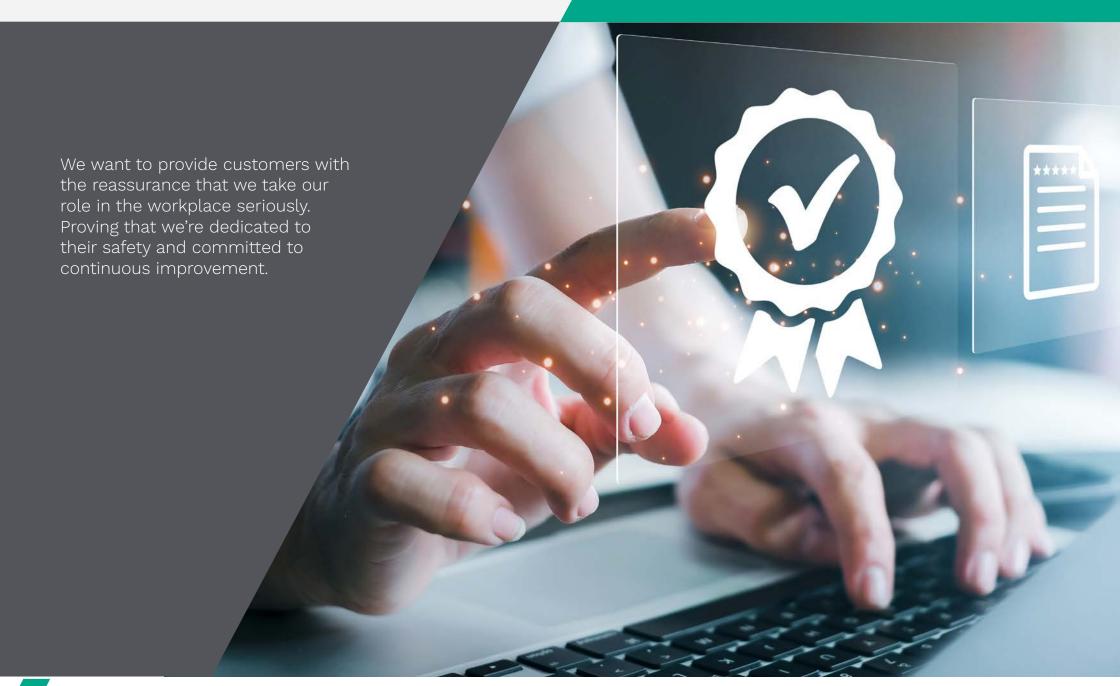
Our consultancy experiences



Many of our customer success stories happen at the start of the partnership, where we assess their current buying behaviour and review their range. HELM can deliver immediate benefits and provide the opportunity to reduce product use and increase product longevity, to support sustainability.

HELM combines consultancy, product supply, training, and software. It enables businesses to predict spend, gain clarity, design products that meet their needs, and experience greater efficiency. From health & safety to cost reduction and standardisation, we can help customers become smarter.





Accreditations & memberships



BSIF – As a Registered Safety Supplier of the British Safety Industry Federation ensures our safety equipment meets the appropriate standards and fully complies with PPE regulations.

AVRO – We're an associate member of the Association of Vehicle Recovery Operators (AVRO) and regularly appear in the AVRO News magazine.

Crown Commercial Service Supplier – We're a PPE (workwear, general, and specialist) supplier to the public sector. Being part of this scheme means customers can procure our services while remaining compliant with UK and EU regulations.

PCIAW - We're a trusted member of the Professional Clothing Industry Associates Worldwide (PCIAW). Tower also regularly appear in their magazine PCIAW Voice.

RISQS – This was formerly Achilles Link Up, the Railway Industry Supplier Qualification Scheme.



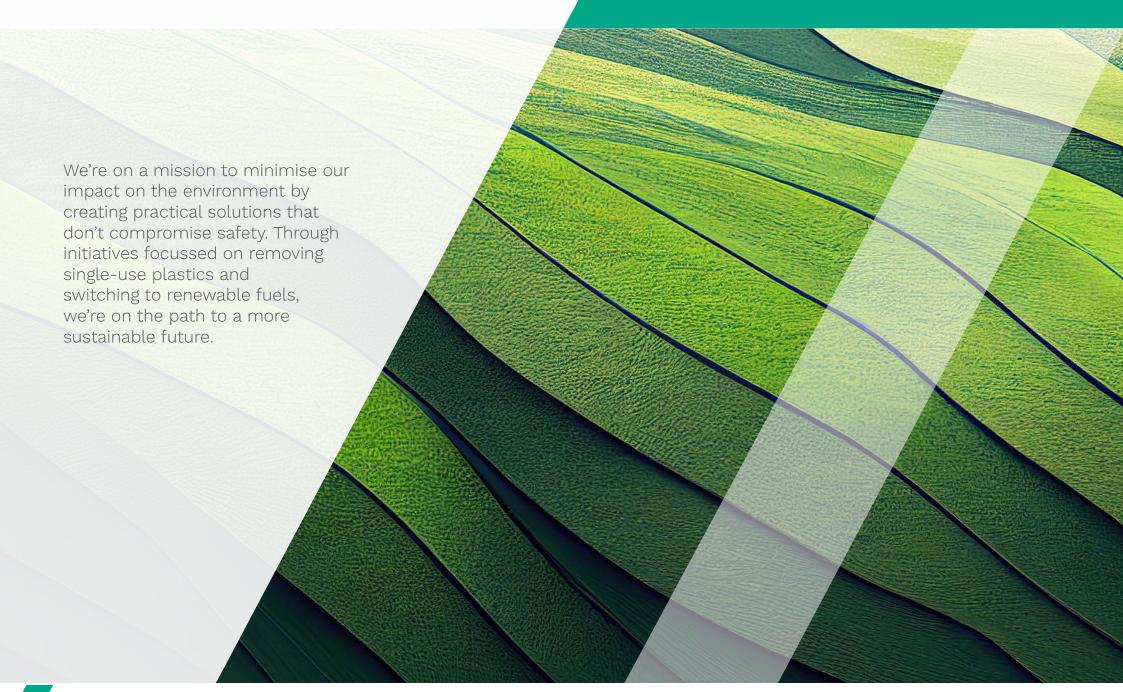












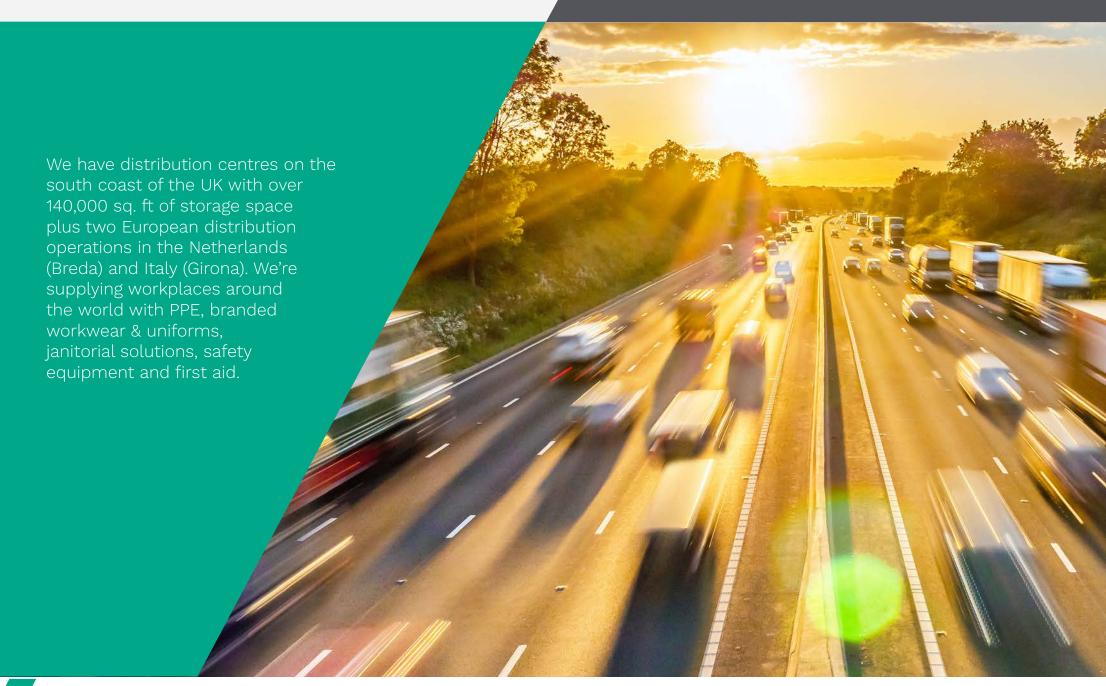
Sustainability meets innovation



Local deliveries are made in our electric van and our parcel network is DPD, who commits to making deliveries carbon neutral. As well as monitoring our Scope 1 and 2 emissions that are controlled by us, we're also working on Scope 3, looking at how our goods and services impact the environment.

We're accredited to ISO14001:2015, which sets objectives for our business and helps to enhance our environmental performance. We also offer customers our ZeroWaste secure and sustainable EOL garment disposal, and sustainable solutions that reduce plastics and use recycled materials.





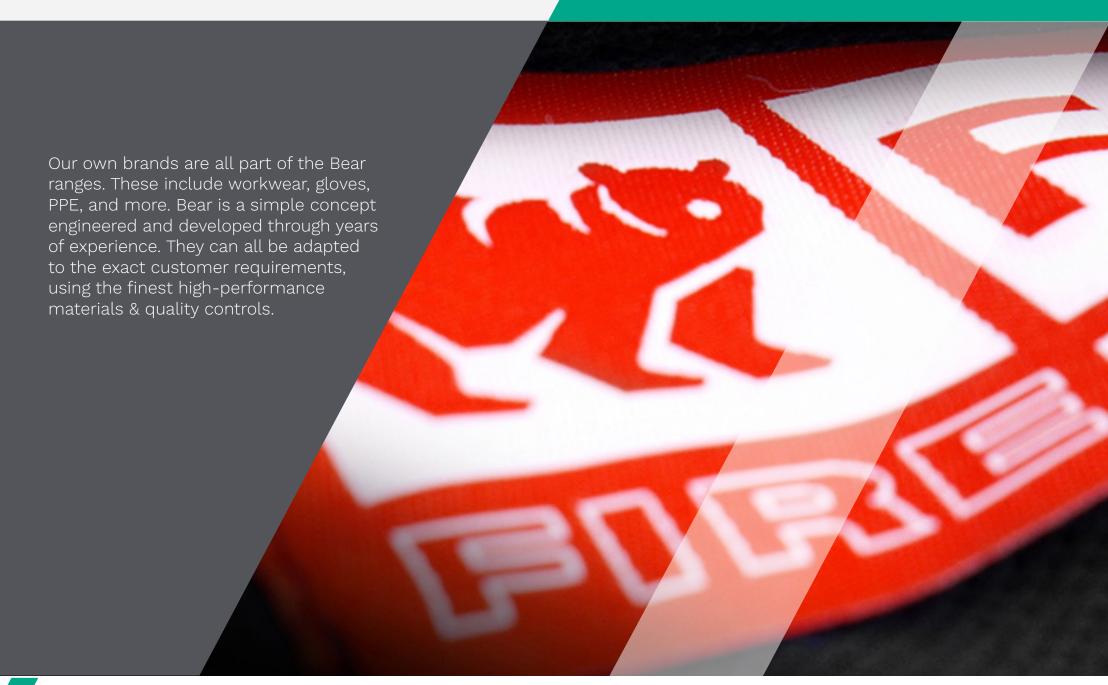
Logistics & distribution



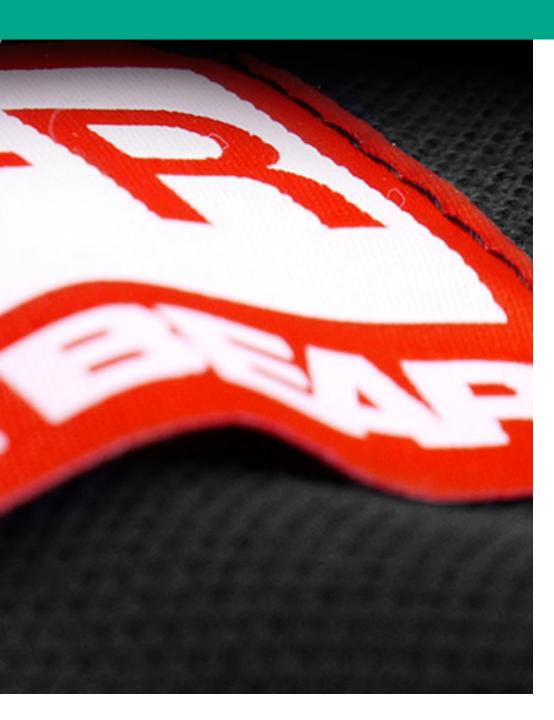
Our major brand partnerships and ability to consolidate supply makes us a trusted single source for health, safety, and hygiene. Our experience has enabled us to develop our process for deliveries and to have a network of logistic partners who support delivery of the final mile.

We use the latest unmanned RFID solutions that automate the allocation of products to staff and update the replenishment plan and use vending and consignment applications that provide the same stock benefit.





The Tower brands



One example is FireBear, our signature range of anti-static, flame retardant and arc flash rated protective workwear. FireBear was developed over extensive trial periods, resulting in the range achieving record levels of acceptance and satisfaction, whilst enduring the toughest environments.

We can also provide the complete design and application branded uniform & workwear experience with a choice of techniques. With our fast production methods, in-house team, and investment in modern machinery, we offer a five-day badge-to-order service on all branded clothing and PPE.





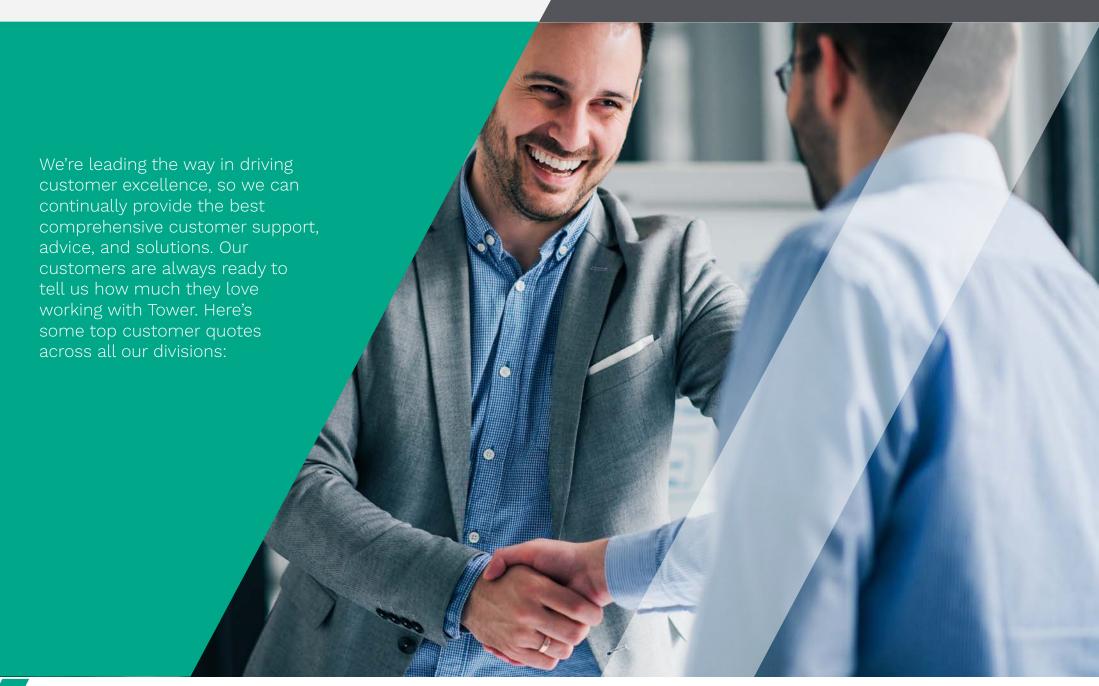
Smart ordering platform



CtrlCloud is a smarter way to take control of orders and manage stock, consignments, inventories, and more. Customers can easily create a product quota or budget for each wearer or their role. Plus, the delegation of authority function supports cost-saving and reduces supply across the range.

Customers can easily report on who's buying what product, where the product is going, and manage budgets to save costs. We will also assess ordering activity and help customers understand usage, rationalise, and standardise products, making it simpler to control how and when employees order.





"They have all we require in one easy package"



"Great service from Tower!"



"Always an exceptional service with quick solutions"



"Tower are simply the best all round!"



"Tower are always quick to respond and help"



"We can't believe how fantastic the service is"



"The service we get is always outstanding"



"Really impressed with their next day deliveries"



"Whether it's products or advice, they are there for us"







Scan QR code to find out more. Contact the team at hello@towersupplies.com or call us on 01202 718000.