

Our Brochure



As a trusted partner, we look beyond unit price to deliver transformative, sustainable solutions. We operate in multiple sectors, including cruise, marine, power & utilities, facilities management, and automotive. We supply PPE, safety equipment, uniform, workwear, cleaning, and janitorial products.

A large, 3D-rendered version of the Tower logo is displayed on a vibrant green wall. The wall has a dense, textured appearance, resembling a living wall or a forest canopy. The logo consists of a blue wave icon above the word "Tower" in a bold, white, sans-serif font. The letters are thick and have a slight shadow, giving them a three-dimensional look. The background is a solid teal color on the left side, and a grey diagonal band runs across the right side of the image.

Welcome to Tower



With a unique understanding of markets, we can address challenges before they arise. Anyone can supply products, but Tower's consultative approach ensures customers always benefit from our expertise, helping to mitigate transitions & supply issues, and accelerate sustainability journeys.

Our team of experts work side-by-side with customers to develop close relationships focussed on experience, partnership, innovation, and sustainability. And we have the accreditations, credentials, standards, knowledge, and expertise, to be the only supply partner any business will ever need.





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Since starting as a small family business in 1983, we've maintained the same values as we've grown into a multi-million-pound business. We now have experience in implementing a vast array of intelligent products and solutions across multiple sectors around the UK, Europe and beyond.



40 years in the making



We believe in using innovation to meet industry challenges head-on, whilst ensuring we're recommending best-in-class products. And our belief in mutually beneficial partnerships helps us support a sustainable global supply chain whilst also delivering on the direct needs of our customers.

With a commitment to ensuring everyone makes it home safe every day, we help businesses around the globe find the right solutions that keep them protected at work, save on spend, reduce waste, consolidate orders, improve cost-in-use, and create a better end-user experience.



A word from our CEO

“As CEO, I help ensure Tower’s forward-thinking approach to sustainability, innovation, and unrivalled services make us the supplier of choice in every sector we operate in. As a proactive partner, we help customers regain control and enhance efficiency through health, safety, and hygiene solutions. Customers also get access to our extensive product range, subject matter expertise and our unwavering dedication to delivering on-time and in-full.”



Charles Aris
CEO



What makes us the only trusted supplier partner customers can rely on no matter which sector they work in? We believe it's our unrivalled capability to deliver on every volume demand, whilst using our decades of expertise and knowledge to solve customer problems before they even arise.

A large, stylized compass graphic is the central visual element. It features a green arrow pointing towards the top right, indicating a direction. The compass face is white with black markings and lines. The words "TRUSTED PARTNER" are written in large, bold, green capital letters across the top right portion of the compass face. The background is split into a dark grey area on the left and a teal area on the top right.

TRUSTED
PARTNER

The only trusted supplier



We can be trusted to deliver more as a supplier partner. And we make the transition over to Tower effortless and smooth by aligning existing solutions with our own. We understand when and how to brand workwear & uniform and provide a consistently reliable service delivering on-time and in-full.

Our expert teams are uniquely trained in each sector they work in, attending events and staying updated on the latest industry changes. This makes Tower a trusted voice in health, safety, and hygiene to multiple global industries, to deliver a real difference to every business we work with.

The advantage we hold over competitors is our unique ability to process all complex orders and deliver to any location. We have the capability to scale up to any level of volume, with industry connections and experience that allow us to become more than just a supplier to customers.



Global expertise & knowledge



We transform the industries we operate in and use our insight and product knowledge to solve complex challenges, promote sustainability, and create long-term value. That's why we work with customers who represent the biggest names in their industry, such as The AA, Carnival, and SSE.

We work at the leading edge of the sectors we work in, helping to change the industry by working with manufacturers to develop game-changing solutions that are adopted quickly by our customers, such as our lightweight FR & arc products, and our sustainable cleaning solutions.



Our consultancy experience, HELM, puts customers in complete control. And our proven process: “Measure + Understand x Control = Improve”, helps consolidate supplies, increase efficiency, save time and costs, and provide customers with the long-term financial benefit of cost-in-use analysis.



Our consultancy experiences



Many of our customer success stories happen at the start of the partnership, where we assess their current buying behaviour and review their range. HELM can deliver immediate benefits and provide the opportunity to reduce product use and increase product longevity, to support sustainability.

HELM combines consultancy, product supply, training, and software. It enables businesses to predict spend, gain clarity, design products that meet their needs, and experience greater efficiency. From health & safety to cost reduction and standardisation, we can help customers become smarter.

We want to provide customers with the reassurance that we take our role in the workplace seriously. Proving that we're dedicated to their safety and committed to continuous improvement.



Accreditations & memberships

BSIF – As a Registered Safety Supplier of the British Safety Industry Federation ensures our safety equipment meets the appropriate standards and fully complies with PPE regulations.

AVRO – We're an associate member of the Association of Vehicle Recovery Operators (AVRO) and regularly appear in the AVRO News magazine.

Crown Commercial Service Supplier – We're a PPE (workwear, general, and specialist) supplier to the public sector. Being part of this scheme means customers can procure our services while remaining compliant with UK and EU regulations.

PCIAW - We're a trusted member of the Professional Clothing Industry Associates Worldwide (PCIAW). Tower also regularly appear in their magazine PCIAW Voice.

RISQS – This was formerly Achilles Link Up, the Railway Industry Supplier Qualification Scheme.



We're on a mission to minimise our impact on the environment by creating practical solutions that don't compromise safety. Through initiatives focussed on removing single-use plastics and switching to renewable fuels, we're on the path to a more sustainable future.

Sustainability meets innovation



Local deliveries are made in our electric van and our parcel network is DPD, who commits to making deliveries carbon neutral. As well as monitoring our Scope 1 and 2 emissions that are controlled by us, we're also working on Scope 3, looking at how our goods and services impact the environment.

We're accredited to ISO14001:2015, which sets objectives for our business and helps to enhance our environmental performance. We also offer customers our ZeroWaste secure and sustainable EOL garment disposal, and sustainable solutions that reduce plastics and use recycled materials.

We have distribution centres on the south coast of the UK with over 140,000 sq. ft of storage space plus two European distribution operations in the Netherlands (Breda) and Italy (Girona). We're supplying workplaces around the world with PPE, branded workwear & uniforms, janitorial solutions, safety equipment and first aid.



Logistics & distribution



Our major brand partnerships and ability to consolidate supply makes us a trusted single source for health, safety, and hygiene. Our experience has enabled us to develop our process for deliveries and to have a network of logistic partners who support delivery of the final mile.

We use the latest unmanned RFID solutions that automate the allocation of products to staff and update the replenishment plan and use vending and consignment applications that provide the same stock benefit.

Our own brands are all part of the Bear ranges. These include workwear, gloves, PPE, and more. Bear is a simple concept engineered and developed through years of experience. They can all be adapted to the exact customer requirements, using the finest high-performance materials & quality controls.

The Tower brands



One example is FireBear, our signature range of anti-static, flame retardant and arc flash rated protective workwear. FireBear was developed over extensive trial periods, resulting in the range achieving record levels of acceptance and satisfaction, whilst enduring the toughest environments.

We can also provide the complete design and application branded uniform & workwear experience with a choice of techniques. With our fast production methods, in-house team, and investment in modern machinery, we offer a five-day badge-to-order service on all branded clothing and PPE.

Our smart ordering platform, CtrlCloud, puts customers in control whilst increasing efficiency and delivering up to 20% of cost savings. We help customers build a tailored product catalogue, with practical features and a streamlined range of full-spec workwear, safety, and janitorial products.



Smart ordering platform



CtrlCloud is a smarter way to take control of orders and manage stock, consignments, inventories, and more. Customers can easily create a product quota or budget for each wearer or their role. Plus, the delegation of authority function supports cost-saving and reduces supply across the range.

Customers can easily report on who's buying what product, where the product is going, and manage budgets to save costs. We will also assess ordering activity and help customers understand usage, rationalise, and standardise products, making it simpler to control how and when employees order.

We're leading the way in driving customer excellence, so we can continually provide the best comprehensive customer support, advice, and solutions. Our customers are always ready to tell us how much they love working with Tower. Here's some top customer quotes across all our divisions:



“They have all we require
in one easy package”



“Great service from Tower!”



“Always an exceptional
service with quick solutions”



“Tower are simply the
best all round!”



“Tower are always
quick to respond and help”



“We can’t believe how
fantastic the service is”



“The service we get
is always outstanding”



“Really impressed with
their next day deliveries”



“Whether it’s products or
advice, they are there for us”





Scan QR code to find out more.
Contact the team at hello@towersupplies.com
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wearetower.com